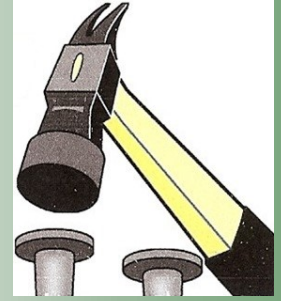


Builders FRAMEWORK



Caroline County ❖ City of Fredericksburg ❖ King George County ❖ Orange County ❖ Stafford County ❖ Spotsylvania County

Volume 11, Issue 3

A publication of the Fredericksburg Area Builders Association

MARCH 2016

Upcoming Event:



March 17, 2016
Park Lane
Tavern
5:00-8:00



Associates
Meeting
March 9, 2016
FABA Office
9:00-10:00



Bruce, FABAs Legislative liaison, could use some company. If you like the political end of the building industry, then the Legislative Committee is the one to join. Please contact the FABAs office at 540.898.2730 or email at admin@fabava.com to be added to the committee.

Next Legislative meeting:

March 17th, 9:00 am FABAs Office



Look for me!

When you find the green question marked hard hat, call Debbie at 540.898.2730 with the page number to be put into a drawing for a Sheetz gift card and Tailgate package.

Winner will be picked at the Hard Hat Networking March 17th. You must be present to win.

JOIN US:

- **Membership Committee**—Reaching out to prospective members and contacting new ones.
- **Community Give**—Working Together to raise money toward FABAs Charity, FAB Foundation. More information can be found here: <http://bit.ly/1UN3H97>

If interested in either one, please contact the FABAs Office at 540.898.2730 or email at admin@fabava.com.



President's Pen ...

Sean Halsey, Halsey Homes

Our industry had a big win in the Virginia House of Delegates and Senate last week. The Proffer Reform bill was passed overwhelmingly in both houses and will be sent to Governor Terry McAuliffe to be signed into law. This bill helps our industry by ensuring that any proffers are fair, reasonable, and directly attributable to the community or area for which the proffers are being requested for. Many thanks to all those that took the time to visit the General Assembly last month and lobby our legislature on our Associations behalf.

We have grown to 225 members this year. I know that we can reach even higher with a little help from each of you. I challenge each of you to strengthening the voice of the Association by recruiting just one new member this year. For any member that recruits at least one member between now and April 20, 2016, I will put your name in a drawing to win four tickets and a parking pass to an upcoming Washington Nationals game. Date and opponent to be selected from those still available in the Halsey Homes season package.

In a meeting with the leaders of the Workforce Training Program at Germanna Community College last week, we discussed how both our organizations could mutually benefit and support one another through the programs they offer. I will be setting up a committee of our trade members (plumbers, HVAC, electrical, carpentry, masonry) to discuss how this relationship will help GCC, FABA, and the community. Check in here for a bimonthly update.

Feel free to contact me at 540-623-4687 or by email to Sean@homesbyhalsey.com should you have any questions comments or concerns regarding your association.



2016 Membership Directory

Building a Better Community

Time is running out to advertise in the
Fredericksburg Area Builders Association
Membership Directory!

The deadline for advertising is March 15th; all
advertisements will be in full color.

Ads are to be submitted as high resolution PDF files
to vdelgado@staffordprinting.com. Please contact
Veronica Delgado at 540.659.4554 if you need
assistance in creating your ad or with any questions.

Click the link below for more information:

[FABA Directory Ad Sheet 2016](#)

Thank you!



www.embracehomeloans.com/john-reid

www.signsforanything.com

Scholarship Funds Available for University of Richmond Student



Steigleder Family Scholarship

The Board of Directors of the Fredericksburg Area Builders Foundation is accepting applications for the Steigleder Family Scholarship Fund. To qualify for the scholarship students must have been accepted to attend (or already attending) the University of Richmond as a full-time undergraduate student. The scholarship can be as much as \$5000.00 each year, provided that the recipient(s) continues to be enrolled as an undergraduate at the University of Richmond and maintains satisfactory academic citizenship.

Students should check with their guidance counselors or scholarship coordinators for information and/or applications. **Deadline to apply is April 15.** The Steigleder Family Scholarship Fund was established in 1998. It is the desire of these individual to give preference to a resident of Caroline County, Virginia. It is also preferred the student complete their studies in a building industry related field. However, ALL students will be given an opportunity to qualify for these awards.

Contact: Maria Moore at 540-898-2730.



Welcome to the Executive Administrator Corner
....Debbie Acors

Conference Room:

Did you know that as members you can book the conference room? Check the conference room calendar at the FABBA office to schedule a time for your meeting.

Got Pens?

Notepads or anything with your company name on it that you would like the FABBA staff to use at events, at the FABBA office, or in the conference room?

If so, bring them to the next event or dropped them by the office.

Great way for the FABBA Staff to help advertise your company.

National Association Home Builders

www.nahb.org/ma



Good morning all –

I am so pleased to announce that our industry is thriving!! I am grateful to be able to help each and every one of you by handling your permitting needs. On that note, because business has increased, at this time, I can only process permits that are within FABA's service area (**The City of Fredericksburg, Spotsylvania County, Stafford County, Caroline County, King George County and Orange County**).

This will ensure that each and every one of you receives the best possible customer service that I can provide. The time it takes to travel to the "out of service area" locations is time that I can be spending working on packages, follow up and ensuring that each permit is processed in a timely fashion. I apologize if this causes any inconvenience, but I feel it is the best decision. I will complete the permits that I currently have in any "out of service area" locations, but, at this time I will not be accepting any new ones. If/When this changes I will send an email notifying you.

Thank you again for your support, it is a great pleasure to work with each and every one of you and I want each of you to know that my goal is to provide you with the best customer service!!

Tina Perryman



Thank you Childress Agency for sponsoring the New Member Luncheon.

IMPORTANT ACREAGE on RT. 208 in SPOTSYLVANIA COUNTY, VA – 8.9 +/- ACRES w/COMMERCIAL POTENTIAL

ONLINE ONLY AUCTION BEGINS CLOSING ON Monday, April 25, 2016 at 1:00pm
10550 Courthouse Rd. – Fredericksburg, VA 22407



This Property Will be Offered via ONLINE ONLY AUCTION. Please bid early and often and understand that bidding begins to close on Monday, April 25, 2016 @ 1pm Eastern. **BID NOW!!**

- 8.85 +/- acres w/380' +/- of Courthouse Rd. (Rt. 208) frontage
- This acreage consists of 2 parcels, but will be sold as a whole (1.2 +/- and 7.7 +/- acres)
- There is a deeded 10' easement across adjacent corner lot on Woodland Dr. to access county water/sewer
- There is a duplex, with month to month tenant leases, located on the 1.2 +/- acre parcel
- This property boasts a very desirable location close to tons of commercial property, Rt. 1, I-95 and Leavells Rd.
- Tax Maps: 35-A-155 (7.7 +/- acres) and 35-A-149 (1.2 +/- acres); Zoned R-1 w/commercial Infill zoning. The 2013 Spotsylvania County Comprehensive Plan (pg. 20) has slated this property for future commercial use: http://www.spotsylvania.va.us/filestorage/21027/21029/24071/24073/2013_Comprehensive_Plan_20131114.pdf

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>>>LOOKING AHEAD<<<

MARCH

Wednesday, March 9th

- 9:00 Associates Meeting
- 3:00 Executive Board Meeting

Thursday, March 17th

- 9:00 Legislative Meeting

Thursday, March 17th

- 5:00-8:00 Hard Hat After Hours
Park Lane Tavern,
1 Towne Centre Blvd, Unit 4100 Fredericksburg VA

APRIL

Wednesday, April 13th

- 9:00 Associates Meeting
- 3:00 Full Board Meeting

Friday, April 15th

- 10:00-3:00 FABAs Open House

Thursday, April 21st

- 9:00 Legislative Meeting

Thursday, April 21st

- 5:00-8:00 Hard Hat After Hours
Park Lane Tavern,
1 Towne Centre Blvd, Unit 4100 Fredericksburg VA

WELCOME NEW MEMBERS!

Membership is the backbone of your Association



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Why Be A Spike??

Recruiting new members to our association is an activity recognized and rewarded through FABA's annual recognition event. Recruiters are the membership leaders of the federation, building the voice, power and influence on every level. Member-to-member recruitment and retention efforts are the largest source of growth for our federation.

Recruitment points are tracked by the National Association of Home Builders through the Spike Program. You earn one (1) spike for recruiting and 1/2 spike each year the member renews. So who are the top 10 "Spikes" in FABA?

Fred the Builder needs a face!

Fred the Builder is FABA's icon guy, the image that represents FABA. He needs a face, a body, and a persona. If you have an idea of what the hard hat man should look like, call the FABA office at 540.898.2730 or email us admin@fabava.com.

>>> Advertising in FRAMEWORK <<<

FRAMEWORK newsletter ad rates :

Full page - \$150

1/2 page - \$100

1/4 page - \$75

Business Card - \$50

Please call 540.898.2730 or email admin@fabava.com for more information.

Thank you to our Sponsors!

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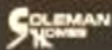


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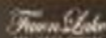
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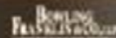
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Fredericksburg Area Builders Association
About the association

The Fredericksburg Area Builders Association, chartered in 1968 and incorporated in 1980, represents thousands of people whose livelihoods are directly tied to the building and building-related industries. FABA, a tax-exempt trade association, is affiliated with the National Association of Home Builders (NAHB) and the Home Builders Association of Virginia (HBAV). With its main purpose to create and maintain a favorable climate for the growth and development of the building industry, the Fredericksburg Area Builders Association seeks to develop and maintain high professional business standards with the ultimate goal of providing home ownership to all individuals and families in our area. Centrally located between Washington, D.C., the nation's capital, and Richmond, Virginia, the state capital, FABA serves the historic Fredericksburg, VA area including the surrounding counties of Spotsylvania, Stafford, King George, Caroline, and Orange.