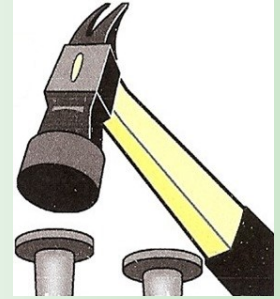


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Volume 11, Issue 7

A publication of the Fredericksburg Area Builders Association JULY 2016

FAMILY FUN DAY Video receives 1.6k views >>>
[Click to watch!](#)



Rep Rob Wittman



Crabfeast & BBQ
AUGUST 5TH!
Click claw to register!

Optima Health Association Plans

Meetings on July 13:

- ♦ 9:00am-Associates Committee Meeting
- ♦ 10:00am Membership Committee Meeting
- ♦ 3:00pm Executive Board Meeting

FIND ME:

For a chance to **WIN** a pair of Crabfeast/BBQ tix and a gift certificate to Sheetz at the Hard Hat Networking 7/21, find



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PRESIDENT'S PEN... Sean Halsey, Halsey Homes



Here is a late mid-year update on the goals I set in January.

Legislative support. Thankfully Dan Sandoval and Bruce Reece continue to keep our efforts in the forefront with the local jurisdictions. We have sent out proposed sign ordinance changes in Stafford that may affect each of you on your directionals, lot signs, and entry signs. Please make sure you review and provide us feedback.

Our community outreach is strong. We raised several hundred dollars for the Friends of the Rappahannock at our Family Fun Day. We were also fortunate to have the Vice Mayor Bill Withers and Congressman Wittman come and celebrate with us.

Help find a way to provide affordable housing in our area. I am continuing to work with a committee organized through GWRC on this front. This is going to be a long and incredibly difficult project for our area to resolve.

Provide additional educational opportunities for our membership. Our EO, Maria Moore is attending a Leadership Conference in San Antonio, TX this week. We are also coordinating a seminar to be provided to our membership by a nationally renowned customer satisfaction expert in the home building industry and a nationally renowned quality expert.

Recruit, Recognize, and Retain. Membership is increasing and retention is strong. The association is growing and we have had a good start to the year. Our retention numbers are up. Our Family Fun Day recognizing all of our members was a tremendous success. But, we still need your help. Please help us grow by bringing in one new member this month.

Feel free to contact me at 540-623-4687 or by email to Sean@homesbyhalsey.com should you have any questions comments or concerns regarding your association.

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REGISTER TODAY: fabava.com



Fredericksburg Area Builders Association

2016 FABAs CRABFEAST & BBQ Friday AUGUST 5, 5:00PM-9:00PM



Tent décor contest



Early Bird

\$45.00

ends July 15th



For Tickets:
Call the FABAs Office
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Held at: Rod & Gun Club
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After July 15th, \$50/ticket
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Thank You



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Hat Networking giveaway



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For more information and/or to enroll, please contact Paul Scott with Scott Insurance at 540-891-9331.

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If you are a dues-paying member of the **Fredericksburg Area Builders Association** and have between 51 and 99 employees - you are eligible to receive Optima Health value-added* benefits for your employees and their families.

What are the value-added benefits?

Groups** receive these value-added benefits at no additional cost to the member when received from an in-network provider:

- \$5 reduction for Primary Care Provider (PCP) and behavioral health Copayments (unlimited), offered on all Copayment Association plans
- \$5 reduction for Specialist visit Copayments (unlimited), offered on specific Association plans
- \$50 reduction for Outpatient Surgery copays (unlimited), offered on specific Association plans
- Three (3) Additional Employee Assistance Program (EAP) Sessions, offered on all Association plans

What is the cost?

There are no additional premiums for these value-added benefits. Once your company is insured by Optima Health at the determined premium level, indicate you are a member of the **Fredericksburg Area Builders Association** and these value-added benefits will be included in your plan at no additional premium cost.

What if we already offer Optima Health plans?

If you already offer an Optima Health plan, you can add these benefits to your plan at renewal at no additional cost. Contact your local agent for more information.

What if I don't have two or more employees and still need coverage?

Optima Health can also meet your unique needs with Optima Individual health plans. To get a free quote, apply online or to get more information, please see the contact information below.

How do I get more information?

Contact your current agent or
Paul Scott, Scott Insurance & Financial Planning,
540-891-9331, paul.scott@voya.com

For additional information, please contact Suzanne Braxton with Optima Health at (757) 552-8363 or visit www.optimahealth.com/associations

* Value-added refers to an enhanced benefit design compared to non-Association group plans.

** Groups in the Association program are individually underwritten.

Optima Health is the trade name of Optima Health plan and Optima Health Insurance Company. All Optima Health plans have benefit exclusions and limitations and terms under which policy may be continued in force or discontinued. For cost and complete details of coverage, please contact Optima Health or visit optimahealth.com



Health Reform Questions?

Visit www.optimahealth.com/healthreform

Need more info? Click link to the FABA website: FABAVA.COM



Welcome to the Executive Administrator Corner ...Debbie Acors

FAMILY FUN DAY WAS A RIOT!

Over 160 people attended!

Family Fun Day (FFD) success was shown in the smiles, the laughter, and the occasional tumbles in the grass. Water fights broke out, and people got dunked. The lawn game competitions were fierce and fun. Congressman Rob Wittman even joined in the games, and with dignity he fell like the rest, with a smile on his face. Vice-Mayor Billy Withers spoke and Nick Cadwaller with Friends of The Rappahannock cheered. Many, many thanks goes to FFD Chairperson, Barbara Parks, with Movement Mortgage, who not only took on this first time huge event, she did so with a splash. FFD Committee excelled in putting together fun ideas and their willingness to help with an event where no one knew what the outcome would be. Frank Signmon with Builders FirstSource, Rusty Cowper with Union Mortgage, Sara Cushing with Legacy Engineering, Phill Solow with Signs for Anything, Christine Singhass with Caroline's Realty, Sean Halsey with Halsey Homes, Marc Simes with NASH Stafford, LLC c/o Newland Real Estate Group, Stacey Lampman with Spaces Design Studio, LLC...YOU'RE AWESOME!

Thank you to FABA's Cornerstone Sponsors for funding the event, Halsey Homes for sponsoring the venue, NASH Stafford, LLC c/o Newland Real Estate Group for sponsoring the dunk tank, Abilities Unlimited for bringing the cornhole games and tents, and for being a beverage sponsor, Ray's Siding and Built Right Homes for sponsoring the awesome DJ, Mike Hatch. Thompson Building Corporation for being a beverage sponsor, Rusty Miles with Miles & Company for making sure the event had ice for snow cones.

No event can happen without the volunteers. FABA is grateful for all you did: FFD Committee, Eddie Payne with Mid South Building Supply and his wife Jill. Myklind Messinger with Century 21 New Millennium, Melissa Crouch with Websites For Anything, Sean Halsey with Halsey Homes and his wife Susan. Maureen Fitzgibbons with Atlantic Builders, Zac Payne with Miles & Company, Darryl Myers, with Abilities Unlimited. Stephanie McVade with Republic Home Builders, Dave Phelps with ICF Homes of Virginia, LLC, Jeremiah Horstick.

To everyone that was able to attend, THANK YOU for making the day so much fun!

Debbie



Look for me !

When you find the green question marked hard hat, not the one on this page or on the cover, call Debbie at 540.898.2730 with the page number to be put into a drawing. Winner will be picked at the next Hard Hat Networking.

You must be present to win.

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Did you register?

Early Bird ends July 15th.

Info & to register >>>fabava.com



CRABFEAST & BBQ
August 5th, 5pm-9pm
At Rod & Gun Club



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Just a friendly
reminder...

July

Wednesday, July 13th

- 9:00am Associates Meeting
- 10:00am Membership Meeting
- 3:00pm Executive Board Meeting

Thursday, July 21st

- 5:00 Hard Hat Networking

August

Friday, August 5th

- 5:00pm Crabfeast & BBQ

Wednesday, August 10th

- 9:00am Associates Meeting
- 10:00am Membership Meeting
- 3:00pm Full Board Meeting

Thursday, 18th

- 9:00am Legislative Meeting
- 5:00pm Hard Hat Networking



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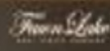
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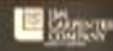
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Fredericksburg Area Builders Association
About the association

The Fredericksburg Area Builders Association, chartered in 1968 and incorporated in 1980, represents thousands of people whose livelihoods are directly tied to the building and building-related industries. FABAs, a tax-exempt trade association, is affiliated with the National Association of Home Builders (NAHB) and the Home Builders Association of Virginia (HBAV). With its main purpose to create and maintain a favorable climate for the growth and development of the building industry, the Fredericksburg Area Builders Association seeks to develop and maintain high professional business standards with the ultimate goal of providing home ownership to all individuals and families in our area. Centrally located between Washington, D.C., the nation's capital, and Richmond, Virginia, the state capital, FABAs serves the historic Fredericksburg, VA area including the surrounding counties of Spotsylvania, Stafford, King George, Caroline, and Orange.