



# Fredericksburg Area Builders Association

*“Building a Better Community”*

2020 FAB A Pinnacle Builder Winner - Built Right Homes



## 2021 MEMBERSHIP DIRECTORY

3006 Lafayette Blvd, Fredericksburg, VA 22408  
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FREDERICKSBURG AREA BUILDERS ASSOCIATION

## Fredericksburg Area Builders Association

3006 Lafayette Boulevard  
Fredericksburg, VA 22408

(540) 898-2730

[www.fabava.com](http://www.fabava.com)



@FABA.VIRGINIA



@FredBuilderFABA



@fredericksburgbuilders

## Mission

FABA works to educate, promote and represent the building industry while enhancing the region's quality of life.

## 2021 FABA Board of Directors

### OFFICERS

#### PRESIDENT

Scott Hine  
*Union Home Mortgage*

#### 1ST VICE PRESIDENT

Marc Simes  
*Tricord Companies*

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*Jarrell Properties, Inc.*

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*J. Hall Homes, Inc.*

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Mike King  
*Ray's Siding Company*

#### IMMEDIATE PAST PRESIDENT

Stacey Lampman  
*Spaces Design Studio, LLC*

#### FABA EXECUTIVE OFFICER

Maria Moore

#### LEGAL COUNSEL

Charlie Payne  
*Hirschler*

### BUILDER DIRECTORS

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*Tricord Companies*

Sean Halsey  
*Halsey Homes*

Allen Harrison  
*Battlefield Homes*

Peter McGuire  
*Triple Crown Homes*

Dan Sandoval  
*Republic Home Builders*

Teressa Taylor Griffis  
*Foundation Homes*

### ASSOCIATE DIRECTORS

Sara Fila  
*Legacy Engineering PC*

Rick Furnival  
*SDI, Inc*

Emily Hall  
*Spotsylvania Career & Technical Center*

Bruce Reese  
*Legacy Engineering PC*

Greg Schmidt  
*Pest Solutions of Virginia*

## Code of Ethics

We as Members of the Fredericksburg Area Builders Association Believe and Affirm That:

- Homeownership can and should be within the reach of every American family.
- American homes should be well-designed, well-constructed and well-located in attractive communities with educational, recreational, religious and shopping facilities accessible to all.
- American homes should be built under the free enterprise system.

To Achieve These Goals, We Pledge Allegiance to the Following Principles and Policies:

- Our paramount responsibility is to our customer, our community and to our country.
- Honesty is our guiding business policy.
- High standards of health, safety and sanitation shall be built into every home.
- Members shall deal fairly with their respective employees, subcontractors and suppliers.
- As members of a progressive industry, we encourage research to develop new materials, new building techniques, new building equipment and improve methods of home financing, to the end that every home purchase may get the greatest value possible for every dollar.
- All sound legislative proposals affecting our industry and the people we serve shall have our informed vigorous support.
- We hold inviolate the free enterprise system and the American way of life.
- We pledge our support to our associates, our local, state and national associations, and all related industries concerned with the preservation of legitimate rights and freedoms.
- We assume these responsibilities freely and solemnly, mindful that they are a part of our obligation as members of the National Association of Home Builders.





**Builders  
FirstSource**



**Combining to serve you better**



**Builders FirstSource and BMC have joined forces to create the premier supplier of building materials and services. By the end of 2021 all our locations will take on the Builder FirstSource brand.**

Let us help you with building your dream home. We offer top-quality products with our extensive selection of cabinets, windows, doors, millwork, lumber, trusses, designer hardware, siding and decking. With Builders FirstSource and BMC, you get the quality the pros trust with service you can count on.

**Product specialists available for professional showroom consultations by appointment.**

## **FREDERICKSBURG LOCATIONS**

- 8520 Jamison Lane | Fredericksburg, VA 22407 | 540.373.7181
- 5213 Jefferson Davis Hwy | Fredericksburg, VA 22408 | 540.834.2111

Visit us at **BLDR.com** or **BuildWithBMC.com**



Dear FABA Member,

Welcome to the 2021 FABA Membership Directory.

One of the FABA's primary objectives is to encourage our members to do business with other members whenever possible. This directory, with contact information for our members, provides a convenient and easy way for our members to contact one another and acts as a public resource facilitating new business opportunities.

Your local membership with FABA is part of a powerful 3-in-1 membership. By joining FABA you are also a member of the Home Builders Association of Virginia (HBAV) and the National Association of Home Builders (NAHB). These memberships provide you access to many valuable benefits, discounts, and services. In fact, taking advantage of the savings offered by just a few of these perks can pay for your annual FABA membership.

Membership provides strength in numbers as we advocate for the homebuilding industry at the local, state, and national levels. We are also concentrating our efforts and putting additional financial resources toward FACT-PAC to better support candidates for public office who are committed to working with our industry to ensure its long-term success.

Our FAB Foundation Workforce Development Program continues to grow each year. The primary focus of our Foundation is to provide material and financial grant support to students in our local school districts and trade training programs.

I want to take this opportunity to thank you for your continued support of FABA, and ask for your help. If you know someone who you think would benefit from a FABA membership, please send them our way or bring them out to one of our events. I guarantee there is something the Fredericksburg Area Builders Association can do to help their business if you help to start the conversation.

Also, please take some time to visit our website and set up your member account. It makes it easy to renew your partnership with the association and also makes it easy to process event ticket transactions.

As things begin to move back towards "normal," we will continue to add more live events, networking, and fun this year. We can't wait to see you!

Our industry events help us continue in our mission of educating, promoting, and representing the building industry while enhancing the region's quality of life. Our never-ending efforts to advocate for our members and our industry have helped tremendously through this difficult year. We appreciate your support and the help of our many members who have gotten more involved in committees throughout the year so far. We are so thankful for each of you. Continue the good work, and we will continue the work for you and our industry.

Sincerely,

**Scott Hine**

Union Home Mortgage

*2021 President, Fredericksburg Area Builders Association*



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## Members Listed by Categories

### Accountants & Financial Services

Bishop, Farmer & Co., LLP  
YHB | CPAs & Consultants

### Advertising

The Childress Agency, Inc.  
Contractor Websites Plus  
Illusions Wraps  
Spangler Erkert + Associates  
Your Promo Printer

### Aerial/Drone Photography

Next Door Photo  
The Thrasher Group

### Alarm Systems/Home Security

Cox Communications, Inc.  
Dillard Alarm Company

### Appliance Distributors

EA Holsten, Inc.  
Ferguson Enterprises  
Reico Kitchen & Bath

### Architecture

Exceptional Home Designs  
Precision Drafting Services, LLC  
Spaces Design Studio, LLC  
The Thrasher Group

### Attorneys

Hirschler

### Auction Services

Nicholls Auction Marketing Group

### Banks

Atlantic Union Bank  
BB&T  
Blue Ridge Bank  
Burke & Herbert Bank  
C&F Bank  
Community Bank of Chesapeake  
M&T Bank  
RIO PRIMIE  
Topside Federal Credit Union  
Virginia Partners Bank

### Blueprint Printing Services

Drafting Surveying Supply

### Bonds

Central Park Insurance

### Brick/Block Suppliers

Riverside Brick & Supply Co Inc

### Builder Insulated Concrete Forms (ICF)

ICF Homes of Virginia, LLC

### Builders

Aaronal Homes  
American Heritage Homes  
Atlantic Builders Ltd  
Augustine Homes LLC  
Battlefield Homes, Inc  
Bethel Builders LLC  
Bryton Homes-Virginia LLC  
Built Right Homes LLC  
Caroline County Habitat for Humanity  
Childress Construction LLC  
Cobb Custom Builder Inc  
Coleman Homes Inc  
CORELOT  
Cornerstone Homes/The Crescent Group  
Crisafulli Building & Remodeling  
Dannex Construction  
Dream Finders Homes  
Drees Homes  
Eastern Virginia Land Company, Inc.  
Foundation Homes Inc  
Fredericksburg Custom Homes  
Graystone Homes, Inc.  
Greater Fredericksburg Habitat for Humanity  
Green Matters Construction, Inc.  
Halsey Homes  
Hardy Homes  
Heeman Construction Inc.  
HIVEX Basement Finishing Company  
Hour Homes LLC  
Hurst Homes LLC  
ICF Homes of Virginia LLC  
Inside Out Construction Inc  
J. Hall Homes Inc  
Jarrell Properties Inc  
JOHN ROBB Custom Homes Inc  
Jon Properties  
MasTec Inc.  
Mendleson Development Company  
Mitchell Homes Inc  
MMC Contracting  
Piccard Homes  
Professional Building Services Inc  
Quality Built Homes Inc  
Republic Home Builders  
Ryan Homes  
Signature Series Construction  
Silver Companies  
Simply Home, LLC  
Sona Homes Inc  
Spartan Homes Inc  
Spear Builders of Virginia  
Steady Homes Design & Build  
Sundance Homes  
T&M Contracting & Construction Services  
TDL Custom Restoration  
Teakwood Enterprises Inc  
Thompson Building Corporation  
Tricord Homes Inc  
Triple Crown Homes  
Westbrooke Homes  
Westco Builders, Inc.

### Building Components

Annandale Millwork and Allied Systems Corp  
Apex Truss  
Dominion Steel  
Metwood Building Solutions

### Building Materials / Suppliers

84 Lumber  
ABC Supply Company  
Alside Building Products  
Annandale Millwork and Allied Systems Corp  
Apex Truss  
Builders FirstSource / BMC  
Carter Lumber Company  
Dominion Steel  
Ferguson Enterprises  
J&H Aitcheson  
Jim Carpenter Company  
Lansing Building Products  
Metwood Building Solutions  
Mid South Building Supply Inc  
Parksite  
Quality Building Products - TruTeam  
Reico Kitchen & Bath  
Riverside Brick & Supply Co Inc  
Shoreline Vinyl Systems  
Superior Distribution  
Vulcan Materials Company

### Cabinets/Shelving

Closet Factory  
Kitchen Krafters Inc  
Mid South Building Supply Inc  
Reico Kitchen & Bath  
VAMAC

### Cable TV, Internet, and Phone

Cox Communications Inc

### Car & Truck

Huber Motors MB of Fredericksburg  
M&R Off Road  
Purvis Ford, Inc.  
Suburban Auto Sales

### Carpentry

C&D Home Improvements  
C.C. Carpentry Inc  
Dave's Trim and Tile  
R.C. Enterprises Inc  
Schiller Enterprise Inc

### Carpet/Tile/Wood/Flooring

The Carpet House  
C&D Home Improvements  
Floor & Decor - PRO  
L&L Company  
Mohawk Industries Inc  
MSI Surfaces

### Cleaning Services

C&O Home and Business Services LLC  
Dshane Professional Carpet Care LLC  
TruBlue Total House Care

## **Commercial Build Out**

Spaces Design Studio, LLC

## **Commercial Builders.**

Merritt Properties  
Silver Companies

## **Commercial Insurance**

Central Park Insurance

## **Community Association Management**

American Management of Virginia

## **Computer & IT**

Netmender  
SH3 Computer Systems Inc

## **Concrete Contractors**

Brandonbilt Foundations Inc  
Donnelly Concrete Inc  
Greystone Masonry  
M&F Concrete, Inc.

## **Construction Loans**

Assurance Financial Group LLC  
Atlantic Union Bank  
BB&T Mortgage  
Embrace Home Loans  
Union Home Mortgage

## **Construction Management**

Green Matters Construction, Inc.  
Halsey Homes  
Land Development Services, LLC  
The Engineering Groupe, Inc.  
The Thrasher Group

## **Countertops/Granite/Quartz**

iDesign Granite LLC  
United Granite  
Virginia Marble and Granite, Inc.

## **Custom Home Builders**

Aaronal Homes  
American Heritage Homes  
Atlantic Builders, Ltd.  
Battlefield Homes, Inc  
Bethel Builders LLC  
Built Right Homes LLC  
Cobb Custom Builder, Inc.  
Coleman Homes, Inc.  
CORELOT  
Crisafulli Building & Remodeling  
Dannex Construction  
Foundation Homes, Inc.  
Fredericksburg Custom Homes  
Graystone Homes, Inc.  
Green Matters Construction, Inc.  
Halsey Homes  
Hardy Homes  
Heeman Construction, Inc.  
Hour Homes, LLC  
Hurst Homes, LLC  
ICF Homes of Virginia, LLC  
Jarrell Properties, Inc.  
J. Hall Homes, Inc.  
JOHN ROBB Custom Homes, Inc.  
Jon Properties  
Mendleson Development Company

Mitchell Homes, Inc.  
Piccard Homes  
Professional Building Services, Inc.  
Republic Home Builders  
Simply Home, LLC  
Sona Homes, Inc.  
Spartan Homes, Inc.  
Spear Builders of Virginia  
Teakwood Enterprises, Inc.  
Thompson Building Corporation  
Triple Crown Homes

## **Decks/Fencing**

ABC Supply Company  
C.C. Carpentry Inc  
Halsey Homes  
Shoreline Vinyl Systems

## **Developers**

Colt Run Development Group  
Cornerstone Homes/The Crescent Group  
Drees Homes  
Eastern Virginia Land Company Inc  
Embrey Mill by Newland Communities  
Foundation Homes  
Jarrell Properties Inc  
JON Properties  
Land Development Services LLC  
Mendleson Development Company  
Piccard Homes  
Rappahannock Development Group  
Silver Companies  
Thompson Building Corporation  
Tricord Homes Inc

## **Disposal/Recycling/Dumpster Services**

Shifflett's Waste Services LLC

## **Drafting/Design Services**

Exceptional Home Designs Inc  
Floor and Decor  
Precision Drafting Services LLC  
Spaces Design Studio LLC  
Thrasher Group

## **Drywall Contractors**

Chatham Construction Company Inc.

## **Education/Workforce Training**

Employment Resources Inc. / Gladys H.  
Oberle School  
Germann Center for Workforce  
Spotsylvania Career & Tech Center  
Stafford County Vocational Education Found.

## **Electrical Contractors**

C&D Home Improvements  
Kearns Electric  
Rick Thompson Electric Co

## **Employment Consultant Services**

Spartan Capital Group LLC

## **Energy Efficiency Consultants**

Dominion Energy Rater Group)  
Halsey Homes

## **Engineers/Planners/Surveyors**

Alexcom & Associates  
Bagby, Foroughi and Goodpasture PLLC  
The Benchmark Group Inc  
Bowman Consulting Group  
Dewberry  
Dominion Engineering Associates Inc  
ECS Mid-Atlantic LLC  
Froehling & Robertson  
Legacy Engineering PC  
Stantec Consulting Services Inc  
Sullivan, Donahoe & Ingalls  
The Engineering Groupe, Inc.  
The Thrasher Group  
Welford Engineering Associates  
Wetland Studies and Solutions Inc  
WW Webb & Associates PLLC

## **Entertainment/Sports/Recreation**

Fawn Lake Country Club

## **Equipment Rental/Heavy Equipment**

Bobcat of Richmond

## **Erosion Control**

Green Century LLC  
Soil Savers Erosion Control Inc

## **Event Venue**

Clarion Hotel & Suites Convention Center  
Fredericksburg  
Fawn Lake Country Club  
Fredericksburg Area Museum

## **Excavating/Grading/Site Development**

Green Century LLC  
M&F Concrete

## **Exterior Finishing**

Falls Run Stone & Stucco  
Ray's Siding Co LLC

## **Financial Services**

610 Merchant Services  
Atlantic Union Bank  
Green Donation Consultants  
RIO PRIME  
Topside Federal Credit Union  
YHB | CPAs & Consultants

## **Fireplaces**

Anderson Propane  
Coastal Insulation & Fireplaces  
Quality Building Products - TruTeam

## **Fleet Fueling**

Quarles Petroleum, Inc.

## **Framing Contractors**

C.C. Carpentry Inc  
Cobb Custom Builder Inc

## **Garage - Doors, Openers, and Organization**

All About the Garage  
Apple Door Systems Inc



## Gas/Propane/Petroleum/Heating Products

Anderson Propane  
Blossman Gas Inc  
Quarles Petroleum Inc  
Tiger Fuel Company

## General Contractors

Crisafulli Building & Remodeling  
Hour Homes, LLC  
MasTec, Inc.  
MMC Contracting, LLC  
Mr. Fix-It  
New Again Houses  
Thompson Building Corporation  
TruBlue Total House Care

## Geo-Technical Engineering

Dominion Engineering Associates, Inc.  
Froehling & Robertson

## Golf Course

Fawn Lake Country Club

## Gutters/Downspouts

ABC Supply Company  
Jack's Seamless Gutters  
Mr. Fix-It  
Quality Building Products - TruTeam  
Ray's Siding Co LLC  
True North Contracting, LLC

## Handyman

C&O Home and Business Services LLC  
TruBlue Total House Care

## Hardscaping Services

Greystone Masonry

## Heating/Air Conditioning

ARS/General Heating  
HVAC Angels  
I.C.E. Heating & Cooling  
Loving Air Inc.  
PW Stilwell Plumbing & Heat  
Ultimate Air, Inc.  
William H. Metcalfe Co.

## Home Automation

Cox Communications Inc

## Home Decor and Accessories

Floor and Decor

## Home Security

Cox Communications, Inc.  
Dillard Alarm Company

## Home Theater Design Installation

Halsey Homes

## Hotel & Conference Center

Clarion Hotel & Suites, Convention Center  
Fredericksburg

## Insulation

Coastal Insulation & Insulation  
Farifax Insulation Systems, LLC  
Perma Treat Pest Control  
Quality Building Products - TruTeam

## Insurance

2-10 Home Buyers Warranty Corp.  
Bankers Insurance, LLC  
Central Park Insurance  
Premier Insurance Agency

## Interior Design

Sanfio Designs LLC  
Spaces Design Studio LLC

## Kitchen Specialists

DreamMaker Bath & Kitchen  
Halsey Homes  
Kitchen Krafters, Inc.  
Mid South Building Supply Inc  
Reico Kitchen & Bath

## Land Surveyors

Thrasher Group

## Landscaping Services

Green Century LLC  
KT Enterprises, Inc  
TruBlue Total House Care

## Lighting & Plumbing Supplier

Ferguson Enterprises

## Lumber/Millwork/Trim Mfg.

84 Lumber

## Marketing Services

The Childress Agency, Inc.  
Contractor Websites Plus  
Cutco Business Gifts  
Flair Communications  
Johnson Universal Marketing Partners (JUMP)  
Spaces Design Studio, LLC  
Spangler Erkert + Associates

## Masonry

Greystone Masonry  
Lyons Stucco & Stone

## Media

Centennial Broadcasting & Digital  
Telemedia Broadcasting Inc.

## Mortgage Companies

Ameris Bank  
Assurance Financial Group, LLC  
Atlantic Union Bank  
BB&T Mortgage  
Burke & Herbert Bank  
C&F Mortgage Corporation  
Caliber Home Loans, Inc  
Embrace Home Loans  
First Heritage Mortgage  
George Mason Mortgage, LLC - Dwight Taylor  
Guaranteed Rate  
M&T Bank  
RIO PRIME  
Union Home Mortgage  
Wells Fargo Home Mortgage

## Moving, Freight & Storage

J. Barber Moving & Storage, Inc.

## Non-Profit (501C3)

516 Project, Inc.  
Black Lives Matter Fredericksburg  
Caroline County Habitat for Humanity  
Greater Fredericksburg Habitat for Humanity

## Paint Distributor

Sherwin-Williams Company

## Painter

C&D Home Improvements  
Encius Painting

## Painting/Faux Finish/Cabinet/Furniture

Sanfio Designs

## Paving & Sealing

All American Paving  
James House Asphalt Paving  
Virginia Paving

## Pest Control

HomeTeam Pest Defense  
PermaTreat Pest Control  
Pest Solutions

## Photography & Video

Next Door Photos

## Plumbers

C&D Home Improvements  
Certified Plumbing Inc  
J&H Aitcheson  
PW Stilwell Plumbing and Heat  
Shackleford's Plumbing  
Southern Spotsylvania Plumbing, Inc.  
VAMAC

## Power Washing

C&O Home and Business Services LLC  
Red Door Pro Wash

## Printing & Signs

Drafting Surveying Supply  
Illusions Wraps  
Stafford Printing  
Your Promo Printer

## Promotional / Marketing Products

Illusions Wraps  
Your Promo Printer

## Real Estate Photography

Next Door Photos

## Real Estate Property Management

Cascade Property Management  
Jarrell Properties Inc  
Merritt Properties  
Silver Companies

## Real Estate Brokers & Sales

Cascade Property Management  
Dobbins Realty  
Donovan & Associates Realty  
Exit Elite Realty - Morgan Segars  
Exit Elite Realty - Chris Dotson  
eXp Realty  
Holt for Homes Inc  
Insight Investment Group LLC  
Mary Jordan - United Real Estate Premier  
New Again Houses  
Sheli Schneider - Samson Properties  
Silver Companies  
United Real Estate Premier

## Remodeling/Renovation

Bulldog Solutions LLC  
Caroline County Habitat for Humanity  
Crisafulli Building & Remodeling  
Dannex Construction  
DreamMaker Bath & Kitchen  
Fredericksburg Custom Homes  
Green Matters Construction, Inc.  
Halsey Homes  
HIVEX Basement Finishing Company  
Hoster's Homes  
Independent Renovations, LLC  
Inside Out Construction Inc  
Mr Fix-It  
New Again Houses  
Quality Building Products-TruTeam  
Simply Home LLC  
Steady Homes Design & Build

## Roofing Contractors

Mr. Fix-It  
Ray's Siding Co LLC  
Roof Works of Virginia Inc

## Roofing Materials Supplier

ABC Supply Company  
GAF  
Liberty Roofing Center  
Roof Works of Virginia, Inc.  
Superior Distribution

## Security

Dillard Alarm Company

## Settlement Services/Title Companies/ Closing Services

Signature Home Settlements LLC  
The Title Professionals LLC  
Universal Title

## Siding Contractors

Mr Fix-It  
Ray's Siding Co., LLC

## Siding Suppliers

ABC Supply Company  
Mid South Building Supply Inc  
Superior Distribution

## Soil/Wetland/Geology Consultants

Dominion Engineering Associates Inc  
ECS Mid-Atlantic LLC  
Froehling & Robertson  
Mid-Atlantic Laboratories Inc  
Thrasher Group  
Wetland Studies and Solutions Inc

## Stone/Slate/Sand/Gravel/Cast Stone

Lyons Stucco & Stone, Inc.

## Trim Carpenters

C.C. Carpentry Inc  
Dave's Trim and Tile  
R.C. Enterprises LLC

## Truss Suppliers

Apex Truss  
Metwood Building Solutions

## Utilities

Columbia Gas of Virginia, Inc.  
Dominion Energy  
MasTec, Inc.  
Quarles Petroleum, Inc.

## Warranty Companies

2-10 Home Buyers Warranty Corp.  
Residential Warranty Company LLC.

## Wastewater Treatment Solutions

EZ Treat Inc

## Water Testing Laboratory

Mid-Atlantic Laboratories Inc

## Website Design & Social Media Marketing

Contractor Websites Plus  
Spangler Erkert + Associates  
The Childress Agency Inc

## Wetlands/Regulatory/Compliance

Thrasher Group  
Wetland Studies and Solutions, Inc.

## Windows & Doors

ABC Supply Company  
Apple Door Systems, Inc (*doors only*)  
MI Windows and Doors  
Mid South Building Supply Inc.  
Mr Fix-It  
Ray's Siding Co LLC  
Superior Distribution

## Workers Comp Insurance

Central Park Insurance

## FABA Past Presidents

Scott Hine	2021
Stacey Lampman	2020
Marc Simes	2019
Gene Brown	2018
Dave Phelps II	2017
Sean Halsey	2016
Dan Sandoval	2015
Danna Middleton	2014
Timothy Thompson	2013
Danna Middleton	2011-2012
Glen Raymond	2009-2010
Gary Parker	2008
Craig Johnson	2007
Gary Parker	2005-2006
Richard A. Coleman	2003-2004
E. Rand Sompayrac	2001-2002
Dennis V. Jasinsky*	1999-2000
James L. Stafford	1998
Daniel B. Spear	1996-1997
Gregory S. Howard*	1994-1995
L. A. Norman Dickerson*	1993-1994
Thomas R. Johnson, Sr.	1991-1992
Kenneth Ross	1991
Donald L. Carr	1989-1990
James L. Carver*	1987-1988
Jules L. Elliott*	1985-1986
Richard A. Coleman	1984
Edward Minniear	1983
R. L. Simmons*	1982
Rea Williams	1981
Lester Pottieger	1980
Joel D. Bounds	1978-1979
Paige Butler	1977
B. C. Rhoads*	1975-1976
C. F. Powell*	1974
H. R. 'Hank' Steigleder	1973
Jock Wilson*	1972
C. F. Powell*	1969-1971
J. V. Kendall*	1968
Leonard Embrey*	1967
Gordon Shelton*	1966
Bernard W Cline, Sr.*	1965

\* Deceased

## Members Alphabetical Listing

#

**2-10 Home Buyers Warranty Corp**

Keith Perkins.....(301) 978-6388  
106 Quail Court  
LaPlata, MD 20646  
kperkins@2-10.com  
www.2-10.com  
*Warranty Companies  
Insurance*

**516 Project Inc**

James Roberson.....(540) 940-6794  
10908 Courthouse Road, Ste 102148  
Fredericksburg, VA 22408  
info@516project.org  
www.516project.org  
*Community Service / Non-Profit  
Non-Profit 501C3*

**610 Merchant Services**

Patty Pollaci.....(540) 446-0826  
PO Box 453  
Garrisonville, VA 22463  
patty@610merchantservices.com  
610merchantservices.com  
*Financial Services - Credit Card Processing*

**84 Lumber**

Michael Hughart.....(540) 371-1444  
64 Simpson Road  
Fredericksburg, VA 22406  
michael.hughart@84lumber.com  
www.84lumber.com  
*Building Materials / Suppliers  
Lumber/Millwork /Trim Manufacturing*

**A****Aaronal Homes**

Hank Osleger.....(540) 379-2835  
PO Box 9070  
Fredericksburg, VA 22403  
hank@aaronalhomes.com  
www.aaronalhomes.com  
*Builders  
Custom Home Builders*

**ABC Supply Company**

Matt Tobin.....(540) 710-0800  
234 Industrial Court  
Fredericksburg, VA 22408  
matt.tobin@abcsupply.com  
www.abcsupply.com  
*Building Materials / Suppliers  
Decks/Fencing, Guttering/Downspouts  
Roofing Materials Supplier  
Siding Suppliers  
Windows & Doors*

**Alexcom & Associates**

Jennifer St. Ours.....(540) 371-3157  
11 Debreun Lane  
Fredericksburg, VA 22405  
jennifer.stours@alexcomva.com  
www.alexcomva.com  
*Engineers / Planners / Surveyors*

**All About The Garage**

Steve Wood.....(540) 373-3667  
11901 Bowman Dr, Ste 106  
Fredericksburg, Virginia 22408  
allaboutthegarage@gmail.com  
www.allaboutthegarage.com  
*Garage Doors, Openers  
Garage Organization*

**All American Paving**

Bryon Evans.....(844) 728-3482  
525 Mt. Pleasant Drive  
Locust Grove, VA 22508  
aapavingandsealing@outlook.com  
www.allamericanpave.com  
*Paving & Sealing*

**Alside Supply**

Dale Gurgiole.....(703) 579-7038  
8436 Terminal Road  
Lorton, VA 22079  
dgurgiole@alside.com  
www.alside.com  
*Building Materials / Suppliers*

**American Heritage Homes**

Roger Riggins.....(540) 785-4444  
9201 Elys Ford Road  
Fredericksburg, VA 22407  
roger@pruittco.com  
www.americanheritagecustomhomes.com  
*Builders  
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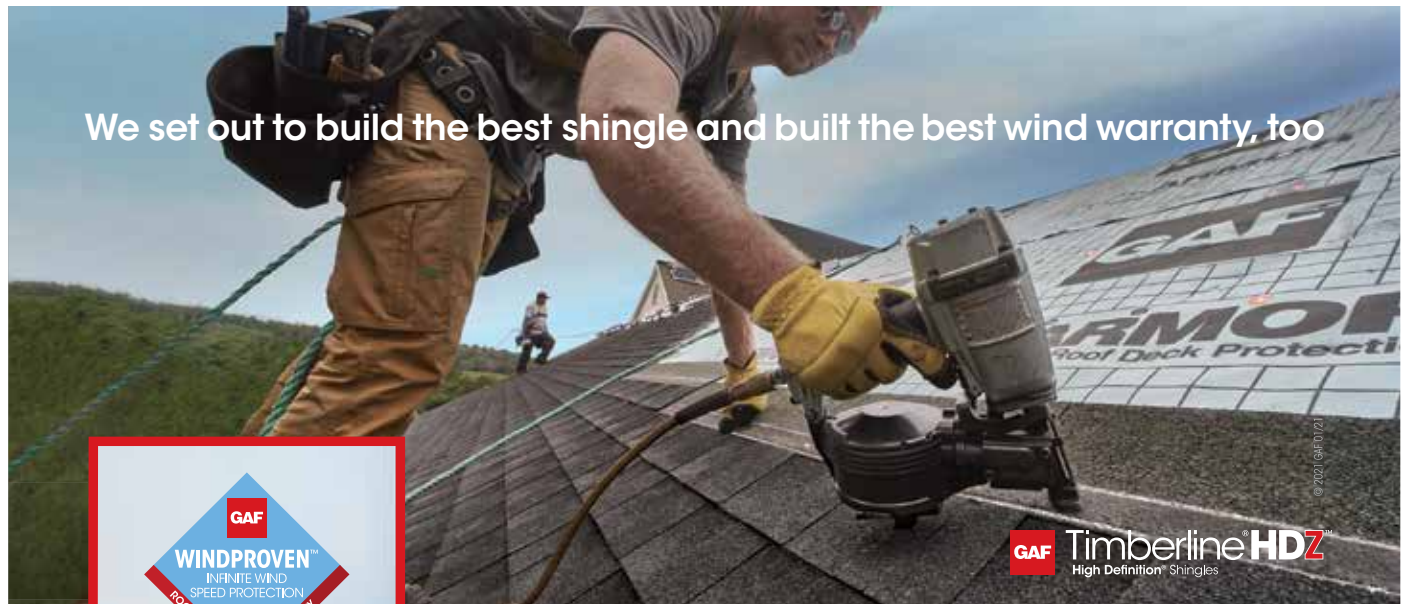
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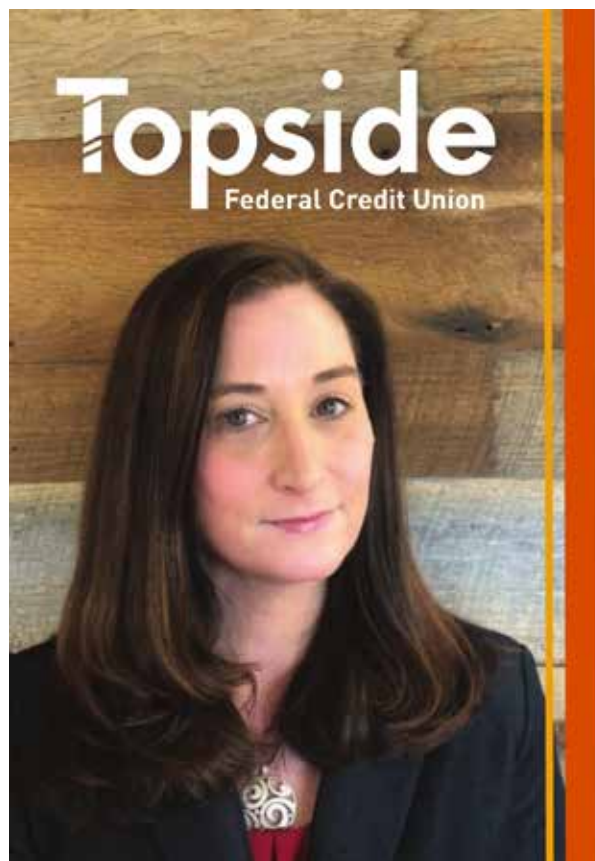
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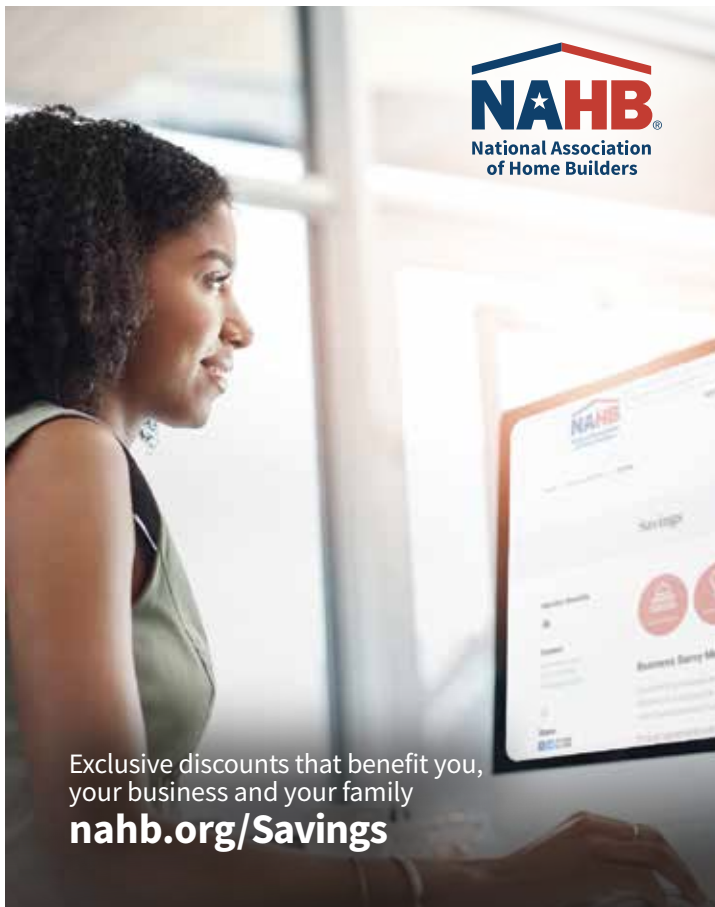
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## Benefits of Fredericksburg Area Builders Association Membership

The Builders Association Guiding Principles are to **ADVOCATE**, **EDUCATE** and **NETWORK**.

### FABA PROVIDES CREDIBILITY AND ACCOUNTABILITY

FABA members feel strongly about doing business with other members. Membership provides you with networking opportunities to promote your goods and services to other members. FABA also has a New Member Mentor Program to help educate and encourage new members to actively engage with the association activities and take full advantage of their benefits.

### FABA WORKS TO KEEP THE BUILDING INDUSTRY AND COMMUNITY STRONG

FABA looks at the big picture and long-range issues that affect our industry and your business. FABA is one of the most influential trade organizations in the region and the state.

### ACTIVELY PARTICIPATES IN THE REGULATORY ENVIRONMENT

FABA representatives attend bi-monthly meetings with members of the Planning, Zoning and/or Building Departments in the City of Fredericksburg and Caroline, King George, Orange, Spotsylvania and Stafford counties. These meetings afford FABA an opportunity to monitor changes that may impact the building industry. We welcome opportunities to have a place at the table when new rules, regulations and/or fees are being considered.

### FABA IS INVOLVED POLITICALLY

FABA endorses and helps to elect pro-business candidates with financial and campaign support. The association also lobbies local, state and national legislative delegations for support on issues important to our industry. You are a stakeholder with an important investment, we work to support that investment and help to create opportunities to grow your business.

### FABA MEMBER ACCESS TO PROFESSIONAL & TECHNICAL ASSISTANCE

Members have access to services and assistance from the local, state, and national home builders associations. Some of these services include: Free Legal Advice, Free Advertising Support, Business and Marketing Tips, NAHB Research, Land Development and Environmental Regulation Updates, Labor, Safety and Health Information, Educational Opportunities, Workshops, Seminars, and Conferences.

### MARKETING OPPORTUNITIES FOR MEMBER NAME RECOGNITION

Members can advertise in FABA's monthly newsletter, Builders Framework, and any member may submit articles for these newsletters on their area of expertise. The newsletter includes relevant and informative industry news, as well as local association events and updates. Members also receive a company listing on the FABA website directory under multiple business categories included with their membership.

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## What FABA Membership Can Mean to You!

The members of the Fredericksburg Area Builders Association (FABA) are local businesses in the home building and related industries. We are a non-profit trade organization that provides effective government relations, networking and social events, and educational opportunities for our members.

FABA's Legislative Committee provides meaningful input into public policy by being the voice of the local building industry on relevant state and local legislation. By leveraging the strength of our broad-based membership, FABA is able to make a difference. The ultimate goal is to ensure that we maintain a favorable climate for our members to grow their businesses.

FABA also provides you with regular monthly opportunities to network with other members, and build relationships with other resources in the housing industry. FABA also hosts a variety of

educational seminars and training designation classes to help you stay competitive in your business, including safety issues, green building, business development, management, sales and marketing, online and social media, and finance.

When you join FABA, your "3-in-1" membership includes not only our local association, but also membership in the state (HBAV) and national (NAHB) home building associations. Membership also provides you with many programs, services and discounts that can help you run your business and save you money. Check out the information in the front of this booklet, or reach out to us today at [admin@fabava.com](mailto:admin@fabava.com) or 540-898-2730 to learn more about the discounts and rebates available to you as a member.

Membership in FABA is what you make it...Make it Yours!



## Home Builders Association “3-in-1 Membership” Benefits



- Powerful Advocacy at US Capitol
- Critical News & Information
- Invaluable Networking Opportunities
- NAHB Builder University
- Economic, Legal, Financial, Regulatory, and Technical Specialists
- Exposure to the Latest Building Industry Products and Services
- Industry-specific Publications
- Member Discounts on GMC and Nissan vehicles, plus American Express, Dell, UPS, Avis, Budget, Office Depot, Sam's Club, and many more



- Powerful Representation before Virginia Lawmakers and State Regulators
- Timely News and Information on State Housing Issues
- Networking Opportunities among fellow professionals, customers, and suppliers
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- Access to Expert Advisors
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- Advocacy
- Networking
- Critical Local Market Information
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## BEING INVOLVED AT FABA *equals* MEMBERSHIP SUCCESS

### MEMBERSHIP COMMITTEE

The Membership Committee brings builder and associate members together to focus on recruitment of new members and retention of current members.

### LEGISLATIVE COMMITTEE

Our Legislative Affairs team works closely with the county leadership and building officials to be a resource for our building industry.

### EDUCATION COMMITTEE

The Education Committee coordinates workshops and virtual learning opportunities focused on industry safety, marketing, and personal growth.

### ASSOCIATES COMMITTEE

The Associates Committee plans member events to promote *doing business with members*. These volunteers coordinate networking and social events for business connections.

### YOUNG PROFESSIONALS

Young Professionals is for individuals in the 21-40 age group to connect, and provides opportunities for professional development, social networking, mentoring, and personal growth for our members.

### COMMUNITY SERVICE

The Community Service committee seeks to increase civic engagement among the members of FABA and utilize professional skills to actively benefit the Fredericksburg area.

# 2021 FABA CORNERSTONE

*The Cornerstone program provides our members five levels of opportunities to support FABA and the building industry in the Fredericksburg Region. Additional opportunities to support FABA are available for upcoming events.*

*Thank you to our 2021 Partner, Platinum, Gold, Silver and Friend level sponsors.*



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