



Fredericksburg Area  
Builders Association

2024

# FABA Cornerstone Marketing Program

 HAVE IT YOUR WAY

# FABA CORNERSTONE MARKETING 2024



FABA knows that running your business keeps your hands full. We're here to help promote your company as a leader in the building industry.

The Cornerstone Sponsorship program puts your business in front of the region's building industry professionals and provides you increased visibility to the public and our members through exclusive marketing opportunities and event/networking benefits, as well as other VIP perks and opportunities throughout the year. We are giving you the power to tailor your marketing, sponsorship, and event opportunities throughout the year with the "Have it your way" plan!

Select from five levels of sponsorships. All levels include your 2024 FABA membership and will help you gain the exposure and make the connections you need to grow your business in 2024.

## OUR 2023 SPONSORS

**FABA**  
Fredericksburg Area Builders Association

*Thank you to our 2023 Cornerstone Sponsors*

LEVEL	SPONSORS
PARTNER	Dominion Energy®
DIAMOND	RAY'S Siding Co., GAF, MID SOUTH Building Supply, Inc. (100% Employee Owned Distributor of Building Products), JIM CARPENTER COMPANY (A MEMBER OF THE LUTER GROUP)
PLATINUM	CONTRACTOR WEBSITES PLUS, Pest Solutions, Builders FirstSource
GOLD	certainteed, UNION HOME MORTGAGE, CHILDRESS SOLUTIONS, TRUIST, FERGUSON Bath, Kitchen & Lighting Gallery, CK CHILDRESS AGENCY, Reico KITCHEN & BATH, ABC Supply Co. Inc.
SILVER	CMG HOME LOANS, IDESIGN GRANITE, J HALL HOMES, METWOOD BUILDING SOLUTIONS, LEGACY ENGINEERING, REPUBLIC HOME BUILDERS, HOLT & HOMES REALTORS (Real Estate Support), LUCKY STONE, yhb, embrace home loans, COLEMAN OMES, INC., BUILT RIGHT HOMES, FROEHLING & ROBERTSON, Topside Federal Credit Union, RANDONBIT FOUNDATIONS, SUPERIOR ROOFING & BUILDING MATERIALS

# FABA CORNERSTONE MARKETING 2024

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## HOW IT WORKS

- Select your marketing level
  1. Diamond
  2. Platinum
  3. Gold
  4. Silver
  5. Bronze
- Included is your 2024 Membership, tickets, and base Cornerstone packet features. Now, handpick your sponsorships!

### A la carte sponsorship Items:

- The cost of sponsorship with “a la carte packages” is reduced from “retail price”
- Any sponsorships not claimed as part of A la Carte Packages will be sold to the general membership in advance of the event.
- Some event sponsorship opportunities will sell out in these packages.

# THE BASE: INCLUDED IN ALL LEVELS

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- 1 Year FABA + HBAV + NAHB Memberships
- 4 NAHB Affiliate Memberships for additional employees of your company
- Printed logo on FABA Cornerstone promo materials
- Printed signage at FABA events
- Company Logo on FABA Website Homepages
- Access to all event sponsorships and tickets in advance and at a discounted rate
- Social Media Posts (1 per quarter for all levels)
- One Young Professional or One affiliate member
- Elevated listing in the FABA online directory

## Marketing: By Level

- For Silver, Gold, Platinum, Diamond and Elite Levels: logo on FABA homepage, logo on FABA staff email signatures
- Large signs printed and brought to all FABA events

Newsletter – published monthly (12 Issues plus archived)

- For Diamond Level: Full page ad and the option to provide full-page educational content
- For Platinum and Gold : Half page ad and the option to provide half-page educational content
- For Silver and Bronze: Quarter size ad

# MARKETING LEVELS

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- **Diamond Level** – (1) **\$10,000** Includes base sponsorship, tickets listed below and up to \$5,000 in a la carte marketing, event sponsorships and event tickets.
  - 10 tickets to each of the following – Summer Fest, the President's Gala, Legislative update, Woman's Brunch and the Annual Meeting.
  - 1 foursome in the spring and fall Golf Tournament, one foursome in the spring and fall Clay Shoot
  - 1 VIP tent at Summer Fest
- **Platinum Level** – (SOLD OUT) **\$8000** Includes base sponsorship, tickets listed below and up to \$4,000 in a la carte marketing, event sponsorships and event tickets.
  - 8 tickets to – Summer Fest, the President's Gala, Legislative update, Woman's Brunch, and the Annual meeting.
  - 1 foursome in the spring or fall Golf Tournament, one foursome in the spring or fall Clay Shoots, your choice
  - 1 VIP tent at Summer Fest
- **Gold Level** – (2) **\$6000** Includes base sponsorship, tickets listed below and up to \$3,000 in a la carte marketing, event sponsorships and event tickets.
  - 6 tickets to – Summer Fest, the President's Gala, Legislative update, Woman's Brunch, and the Annual meeting.
  - 1 foursome for Golf or Clay Shoot, your choice
  - 1 VIP tent at Summer Fest
- **Silver Level** – (2) **\$4000** Includes base sponsorship, tickets listed below and up to \$2,000 in a la carte marketing, event sponsorships and event tickets.
  - 4 tickets to – Summer Fest, the President's gala, Legislative update, Woman's Brunch, and the Annual meeting.
  - 1 foursome of Golf or Clay Shoot, your choice
- **Bronze Level** – (unlimited) **\$2000** Includes base sponsorship, tickets listed below and up to \$1,000 in a la carte marketing, event sponsorships and event tickets.
  - 2 tickets to – Summer Fest, the President's gala, Legislative update, Woman's Brunch, and the Annual Meeting

# NEW THIS YEAR!

For the first time, FABA is offering this exclusive level for our Cornerstone program. Experience luxury VIP service at FABA like never before with this concierge service for all of 2024.

## Elite Sponsor – SOLD OUT, THANK YOU RAY'S SIDING, \$20,000

Includes base sponsorship, tickets listed below, and up to \$6,000 in a la carte marketing, event sponsorships, and event tickets.

10 tickets to each of the following events:

- Summer Fest
- The President's Gala
- Legislative update
- Woman's Brunch
- The Annual Meeting
- One foursome in the Spring Golf Tournament
- One foursome in the Fall Golf Tournament
- One foursome in the Spring Clay Shoot
- One foursome in the Fall Clay Shoot
- 1 VIP tent at Summer Fest

- Welcome signage at ALL FABA events leading into the event with QR code
- Personalized service at the Gala and Annual Meeting
- Logo featured on our website with link and company bio
- Partner in hosting your open house
- Elevated profile on the FABAVA.com directory
- Tailored marketing and service based on the company

# 2024 CORNERSTONE MARKETING MENU

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## PRESIDENT'S GALA

Held every year in January, our President's Gala kicks off the new year in an elegant way. Hosting over 250 people each year, this is a fabulous way to engage with our members all at once.

### PRESIDENT'S GALA

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	WITH CORNERSTONE PACKAGE	SOLD SEPERATLY
<b>TITLE SPONSOR...SOLD OUT</b> <i>Thank you Dominion Energy</i>	\$2500.00	\$3000.00
<b>UBER SPONSOR...1 available</b> <i>Help Gala guests get home safely by sponsoring an Uber code for discounted rides</i>	\$900.00	\$1200.00
<b>CENTERPIECE SPONSOR...SOLD OUT</b> <i>Thank you, Ray's Siding</i>	\$850.00	\$1000.00
<b>BAR SPONSOR...3 Available Left</b> <i>Have your logo featured on the drink tickets, the bar and recognized in the speech</i>	\$600.00	\$800.00
<b>ENTERTAINMENT SPONSOR...SOLD OUT</b> <i>Thank you Midsouth</i>	\$750.00	\$1000.00
<b>COAT CHECK SPONSOR...SOLD OUT</b> <i>Thank you Topside</i>	\$200.00	\$275.00
<b>WINE SPONSOR..SOLD OUT</b> <i>Halsey Homes and Built Right Homes</i>	\$750.00	\$1000.00
<b>PHOTO BOOTH SPONSOR...SOLD OUT</b> <i>Thank you 516 Project</i>	\$450.00	\$500.00
<b>DESSERT SPONSOR...SOLD OUT</b> <i>Thank you to Builders First Source</i>	\$750.00	\$1000.00
<b>FAVOR SPONSOR...SOLD OUT</b> <i>Thank you Jim Carpenter Company</i>	\$750.00	\$1000.00
<b>REGISTRATION SPONSOR...SOLD OUT</b> <i>Thank you Childress Agency</i>	\$450.00	\$550.00

# 2024 CORNERSTONE MARKETING MENU

## SPRING GOLF

Held every year in May, this event hosts 170 attendees for a beautiful day out on the golf course.

### SPRING GOLF

	WITH CORNERSTONE PACKAGE	SOLD SEPERATLY
<b>TITLE SPONSOR...SOLD OUT</b> <i>Thank you Jim Carpenter Company</i>	\$2200.00	\$3000.00
<b>HOLE SPONSOR... 22 available</b> <i>Logoed sign on the hole for the entire tournament. Send a representative to interact with golfers at the hole</i>	\$200.00	\$250.00
<b>GOLF CART SPONSOR...SOLD OUT</b> <i>Thank you to Builders First Source</i>	\$750.00	\$850.00
<b>CONTEST SPONSOR ...SOLD OUT</b> <i>Thank you Ray's Siding and 1Simple Realty,</i>	\$450.00	\$600.00
<b>BEVERAGE CART...SOLD OUT</b> <i>Thank you 84 Lumber</i>	\$1300.00	\$1500.00
<b>COOLER SPONSOR...SOLD OUT</b> <i>Thank you Childress Agency</i>	\$1000.00	\$1300.00
<b>LUNCH SPONSOR...SOLD OUT</b> <i>Thank you Dominion Energy</i>	\$1000.00	\$1300.00
<b>19th HOLE RECEPTION SPONSOR...SOLD OUT</b> <i>Thank you GAF</i>	\$1800.00	\$2000.00
<b>AWARDS SPONSOR...SOLD OUT</b> <i>Thank you Union Home Mortgage</i>	\$350.00	\$400.00
<b>PUTTING GREEN SPONSOR...SOLD OUT</b> <i>Thank you Holt For Homes</i>	\$175.00	\$200.00
<b>REGISTRATION SPONSOR...SOLD OUT</b> <i>Thank you Fred Nats</i>	\$350.00	\$400.00
<b>SWAG BAG SPONSOR...SOLD OUT</b> <i>Thank you Built Right Homes</i>	\$750.00	\$1000.00
<b>PRIZE SPONSOR...UNLIMITED</b> <i>Your sponsorship will help provide prizes for the raffle and or tournament winners. Have your logo displayed on the prize table</i>	\$50.00	\$100.00

# 2024 CORNERSTONE MARKETING MENU

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## SUMMER CLAY SHOOT

Our annual clay shoot, hosted in Remington VA,  
attracts 75 players and attendees.

### SUMMER CLAY

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	WITH CORNERSTONE PACKAGE	SOLD SEPERATLY
<b>TITLE SPONSOR...2 available</b> <i>The title sponsor for this event will receive Logo prominently throughout. Recognition through in the awards dinner script. Logo displayed at registration and sign in tables and on all digital marketing materials</i>	\$1500.00	\$1800.00
<b>SAFTEY TABLE SPONSOR...SOLD OUT</b> <i>Thank you Superior Distribution</i>	\$200.00	\$250.00
<b>REGISTRATION SPONSOR...SOLD OUT</b> <i>Thank you Contractor Websites Plus</i>	\$250.00	\$350.00
<b>SNACK SPONSOR...SOLD OUT</b> <i>Thank you, Ray's Siding</i>	\$200.00	\$250.00
<b>BEVERAGE SPONSOR...SOLD OUT</b> <i>Thank you Luck Stone</i>	\$200.00	\$250.00
<b>LUNCH SPONSOR...SOLD OUT</b> <i>Thank you Jim Carpenter Company</i>	\$850.00	\$1000.00
<b>STATION SPONSOR...15 available</b> <i>Logoed sign on holes for the entire tournament. Send a representative to interact with shooters throughout the day</i>	\$50.00	\$75.00
<b>AWARDS SPONSOR...SOLD OUT</b> <i>Thank you Childress Solutions</i>	\$350.00	\$400.00
<b>AMMO SPONSOR...1 available</b> <i>Logo displayed on ammo table and you are welcome to hand out the ammo to each of the players</i>	\$500.00	\$400.00

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Contact us: (540) 898 - 2730

Meghan@fabava.com or Mmoore@fabava.com

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# 2024 CORNERSTONE MARKETING MENU

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## TWILIGHT GOLF

Held every spring 9 holes of afternoon fun before the spring hard hat

TWILIGHT GOLF	WITH CORNERSTONE PACKAGE	SOLD SEPERATLY
REGISTRATION SPONSOR...SOLD OUT <i>Thank you Contractor Websites Plus</i>	\$250.00	\$350.00
WATER SPONSOR...SOLD OUT <i>Thank you Republic Home Builders</i>	\$450.00	\$600.00
PUTTING GREEN SPONSOR...SOLD OUT <i>Thank you Midsouth</i>	\$150.00	\$200.00
BEVERAGE SPONSOR...SOLD OUT <i>Thank you Midsouth</i>	\$650.00	\$800.00
HOLE SPONSOR...10 available <i>Logoed sign on holes for the entire tournament. Send a representative to interact with players throughout the day</i>	\$75.00	\$100.00

# 2024 CORNERSTONE MARKETING MENU

## SUMMER FEST

One of our largest events of the year happening this September. Our Summer Fest hosts 450 guests. An after-hours event complete with seafood, crabs and bbq. In addition, we have cornhole, great music and of course plenty of members to mingle with.

### SUMMER FEST

#### WITH CORNERSTONE PACKAGE

#### SOLD SEPERATLY

#### TITLE SPONSOR...SOLD OUT

*Thank you Pest Solutions*

\$2500.00

\$3000.00

#### BIB SPONSOR...SOLD OUT

*Thank you Midsouth*

\$850.00

\$1000.00

#### REGISTRATION SPONSOR...SOLD OUT

*Thank you Contractors Websites Plus*

\$450.00

\$550.00

#### CUPS SPONSOR...SOLD OUT

*Thank you Reico*

\$600.00

\$750.00

#### GAMES SPONSOR...SOLD OUT

*Thank you Dominion Energy, BrandonBilt, J Hall Homes, and VA Credit Union*

\$500.00

\$1200.00

#### AUCTION SPONSOR..SOLD OUT

*Thank you Legacy Engineering*

\$350.00

\$400.00

#### COMFORT STATION SPONSOR...SOLD OUT

*Thank you Luck Stone*

\$300.00

\$400.00

#### PARTY TENT SPONSOR..SOLD OUT

*Thank you Jim Carpenter Company*

\$1500.00

\$1800.00

#### KOOZIE SPONSOR...SOLD OUT

*Thank you Halsey Homes*

\$400.00

\$500.00

#### BAR SPONSOR...SOLD OUT

*Thank you GAF, Builders First Source, 84 Lumber and Childress Solutions*

\$1000.00

\$1500.00

#### ICE CREAM TRUCK SPONSOR...SOLD OUT

*Thank you, Ray's Siding*

\$600.00

\$800.00

#### ENTERTAINMENT SPONSOR...1 available

*Logo displayed by band or Dj and recognized during the speech*

\$1500.00

\$2000.00

#### VIP TENTS...6 available

*Treat your staff, clients or coworkers to a little VIP treatment,  
Reserve seating in a private tent, table and chairs for up to 8 people*

\$350.00

\$400.00

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# 2024 CORNERSTONE MARKETING MENU

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## DISC GOLF

Our annual disc golf event is a great way to interact with our young professionals group and other members during an afternoon of fun outside.

### DISC GOLF

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#### WITH CORNERSTONE PACKAGE

#### SOLD SEPERATLY

#### TITLE SPONSOR...SOLD OUT

*Thank you Ray's Siding*

\$800.00

\$1000.00

#### SWAG BAGS SPONSOR...SOLD OUT

*YThank you Contractor Websites Plus*

\$500.00

\$650.00

#### DINNER SPONSOR...1 available

*The hungry players will know whom to thank for dinner after golf. Your logo will be displayed on the table and recognition during the awards*

\$500.00

\$800.00

#### REGISTRATION SPONSOR...SOLD OUT

*Thank you Luck Stone*

\$250.00

\$300.00

#### BEVERAGE SPONSOR...SOLD OUT

*Thank you 1 Simple Realty*

\$150.00

\$200.00

#### AWARDS SPONSOR...SOLD OUT

*Thank you 516 Project*

\$250.00

\$400.00

#### HOLE SPONSOR...18 available

*Logoed sign on holes for the entire tournament. Send a representative to interreact with golfers throughout the day*

\$30.00

\$50.00

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# 2024 CORNERSTONE MARKETING MENU

## FALL GOLF

Our fall golf invitational is held every fall. The course plays host to 150 attendees for the day.

### FALL GOLF

WITH CORNERSTONE PACKAGE

SOLD SEPERATLY

#### TITLE SPONSOR...1 available

\$2000.00

\$2500.00

*The title sponsor for this event will receive their logo prominently placed throughout. Recognition in the awards dinner script. Logo displayed at registration, inside the golf carts and sign-in tables*

#### HOLE SPONSOR...22 available

\$200.00

\$250.00

*Logoed sign on the hole for the entire tournament. Send a representative to interact with golfers on the hole throughout the day*

#### GOLF CART SPONSOR..SOLD OUT

*Thank you YHB CPA*

\$750.00

\$850.00

#### 19th HOLE RECEPTION SPONSOR...1 available

\$1500.00

\$2000.00

*Set up and greet all players while they enjoy dinner during the awards ceremony. Signage included*

#### BEVERAGE CART...SOLD OUT

*Thank you to Builders First Source*

\$1300.00

\$1500.00

#### LUNCH SPONSOR...1 available

*Set up and greet all players while they enjoy a boxed lunch  
Signage included*

\$1300.00

\$1500.00

#### CONTEST SPONSOR...SOLD OUT

*Thank you GAF and 84 Lumber*

\$450.00

\$600.00

#### AWARDS SPONSOR.. SOLD OUT

*Thank you 1 Simple Realty*

\$350.00

\$400.00

#### REGISTRATION SPONSOR...SOLD OUT

*Thank you Luck Stone*

\$350.00

\$400.00

#### PUTTING GREEN SPONSOR...SOLD OUT

*Thank you Midsouth*

\$150.00

\$200.00

#### WATER BOTTLE SPONSOR...SOLD OUT

*Thank you, Ray's Siding*

\$400.00

\$600.00

#### COURTESY CART...SOLD OUT

*Thank you Dominion Energy*

\$250.00

\$400.00

#### COOLER SPONSOR...SOLD OUT

*Thank you Fred Nats*

\$1000.00

\$1300.00

# 2023 CORNERSTONE MARKETING MENU

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## FALL CLAY SHOOT

Our fall clay shoot is held every fall. The course plays host to 75 attendees for the day.

### FALL CLAY SHOOT

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#### WITH CORNERSTONE PACKAGE

#### SOLD SEPERATLY

#### TITLE SPONSOR...2 available

\$1500.00

\$1800.00

*The title sponsor for this event will receive their logo prominently placed throughout. Recognition in the awards dinner script. Logo displayed at registration*

#### STATION SPONSOR...15 available

\$50.00

\$75.00

*Logoed sign on the hole for the entire tournament. Send a representative to interact with shooters throughout the day.*

#### SAFTEY TABLE SPONSOR...SOLD OUT

*Thank you Contractor Websites Plus*

\$200.00

\$250.00

#### SNACK SPONSOR...SOLD OUT

*Thank you Luck Stone*

\$200.00

\$250.00

#### BEVERAGE SPONSOR...SOLD OUT

*Thank you Reico*

\$200.00

\$250.00

#### LUNCH SPONSOR...1 available

*Serve up lunch to the players by sponsoring the lunch for the day. Your log will be displayed on the lunch table and you are welcome to come and talk with players while they eat*

\$850.00

\$1000.00

#### AWARDS SPONSOR...SOLD OUT

*Thank you Republic Home Builders*

\$350.00

\$400.00

#### REGISTRATION SPONSOR...SOLD OUT

*Thank you Holt For Homes*

\$250.00

\$350.00

#### AMMO SPONSOR...1 Available

*Logo displayed on ammo table and you are welcome to hand out the ammo to each of the players*

\$500.00

\$400.00

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# 2024 CORNERSTONE MARKETING MENU

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## ANNUAL MEETING

The FABA Annual Meeting is held each November to wrap up another great year at FABA and in the building industry. This event attracts up to 75 of FABA's most engaged members and board members.

### ANNUAL MEETING

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#### WITH CORNERSTONE PACKAGE

#### SOLD SEPERATLY

#### TITLE SPONSOR...SOLD OUT

\$800.00

\$1000.00

*Thank you Contractor Websites Plus*

#### DINNER SPONSOR...SOLD OUT

\$800.00

\$1000.00

*Thank you, Ray's Siding*

#### BAR SPONSOR...2 available left

*Your logo will be displayed on the bar throughout the night and recognized during the speeches*

\$500.00

\$1500.00

#### GIVEAWAY SPONSOR...SOLD OUT

*Thank you Jim Carpenter Company*

\$250.00

\$350.00

#### DESSERT SPONSOR...SOLD OUT

*Thank you Reico*

\$250.00

\$300.00

#### PRESIDENT'S SPONSOR...SOLD OUT

*Thank you Dominion Energy*

\$500.00

\$650.00

#### AWARDS SPONSOR...SOLD OUT

*Thank you Midsouth*

\$250.00

\$300.00

#### CENTERPIECE SPONSOR...SOLD OUT

*Thank you Legacy Engineering*

\$250.00

\$300.00

#### REGISTRATION SPONSOR...SOLD OUT

*Thank you Holt For Homes*

\$300.00

\$450.00

#### PROGRAM SPONSOR...SOLD OUT

*Thank you Topside, Coleman homes, Builders First Source and Next Home Realty*

\$200.00

\$350.00

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# 2024 CORNERSTONE MARKETING MENU

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## HOLIDAY PARTY

The FABBA holiday party each December will bring you all the holiday joy you need this time of year!

### HOLIDAY PARTY

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#### WITH CORNERSTONE PACKAGE

#### SOLD SEPERATLY

TITLE SPONSOR...SOLD OUT

\$800.00

\$1000.00

*Thank you Midsouth*

DINNER SPONSOR...SOLD OUT

\$500.00

\$1000.00

*Thank you Union Home Mortgage*

BAR SPONSOR...3 available left

*Your logo will be displayed on the bar throughout the night and  
recognized during the speeches*

\$500.00

\$1500.00

PRESENT SPONSOR...SOLD OUT

*Thank you Next Home*

\$250.00

\$350.00

DESSERT SPONSOR...SOLD OUT

*Thank you, Ray's Siding*

\$250.00

\$300.00

REINDEER GAMES SPONSOR...1 available left

*Sponsor the games for the evening. Have your logo featured  
through the event and recognition in the promotional materials*

\$250.00

\$300.00

REGISTRATION SPONSOR...SOLD OUT

*Thank you Costen Floors*

\$200.00

\$250.00

CENTERPIECE SPONSOR...SOLD OUT

*Thank you Dominion Energy*

\$250.00

\$300.00

FAVOR SPONSOR...1 available

*Provide us with your favors for each guest as a take away*

\$250.00

\$300.00

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# 2024 CORNERSTONE MARKETING MENU

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## WOMAN'S BRUNCH

Celebrate and promote women in the building industry with our first woman's brunch. Held this spring for an estimated 35-60 people

### WOMAN'S BRUNCH

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#### WITH CORNERSTONE PACKAGE

#### SOLD SEPERATLY

#### TITLE SPONSOR...SOLD OUT

\$800.00

\$1000.00

*Thank you Union Home Mortgage*

#### BRUNCH SPONSOR...1 available

\$500.00

\$800.00

*Your logo will be displayed on the table and recognition during the speech*

#### COFFEE SPONSOR...1 available

\$450.00

\$600.00

*Your logo will be displayed on the bar throughout the night and recognized during the speeches*

#### GIVEAWAY SPONSOR...SOLD OUT

\$250.00

\$350.00

*Thank you Holt For Homes*

#### REGISTRATION SPONSOR...SOLD OUT

\$200.00

\$250.00

*Thank you Ray's Siding*

#### CENTERPIECE SPONSOR...SOLD OUT

\$450.00

\$500.00

*Thank you, Ray's Siding*

#### FAVOR SPONSOR..SOLD OUT

\$200.00

\$300.00

*Thank you Topside*

# 2024 CORNERSTONE MARKETING MENU

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## FXBG BUILDER GUIDE WEBSITE AND AWARDS

Support our builder and remodeler members on the FXBG Builder Guide Website and awards celebration.

### WEBSITE ADVERTISING

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Sidebar ad - Feature your logo/ad in the sidebar of the Contact, Models and Projects, Expo and Home page of FXBGBuilderGuide.com in either the top, middle or footer location.

Top - \$800

Middle - \$400

Footer - \$200

Banner - Feature your logo or ad on the banner of the Contact, Models and Projects, Expo and Home page of FXBGBuilderGuide.com

Top - \$1000

Middle - \$800

Footer - \$500

### AWARDS CELEBRATION

#### CENTERPIECE SPONSOR...SOLD OUT

*Thank you Childress Solutions*

\$450.00

\$1200.00

#### BAR SPONSOR...SOLD OUT

*Thank you Ray's Siding*

\$500.00

\$1200.00

#### REGISTRATION SPONSOR...1 available

*Welcome guests to the awards celebration, your logo will be displayed at registration and recognition in the script*

\$500.00

\$1200.00

#### DESSERT SPONSOR...1 available

*Have your logo featured on the dessert table and recognized in the script.*

\$600.00

\$1200.00

#### AWARDS SPONSOR...SOLD OUT

*Thank you Davis Electric*

\$450.00

\$1200.00

# 2024 CORNERSTONE MARKETING MENU

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## FABA COUNCILS AND COMMITTEES

Listed below you will find the menu of FABA councils and committees. These groups serve FABA though out the year with multiple events, meetings, and communications. No matter the task, the goal remains the same, they support our members, FABA, the community and your local building industry.

## LEGISLATIVE AND ECONOMIC OUTLOOK

	WITH CORNERSTONE PACKAGE	SOLD SEPERATLY
<b>MEAL SPONSOR ... 1 available</b> <i>The meal sponsor will receive recognition during the speeches and logo placed on the buffet table</i>	\$500.00	\$700.00
<b>REGISTRATION SPONSOR ... 1 available</b> <i>Meet and greet all guests throughout the event. Your logo will be displayed on the registration table. Your company will be recognized during the speech</i>	\$250.00	\$300.00
<b>FABA UNIVERSITY</b> <b>Months Available ...4 available</b> <i>This quarterly event at the FABA office helps inform members of their benefits and how to use them. Speak to the new members about your company and FABA experience.</i> <i>January</i> <i>May - SOLD OUT, Thank you BrandonBilt</i> <i>July</i> <i>November</i>	\$250.00	\$350.00

## COMMUNITY SERVICE COMMITTEE

<b>1 Available</b> <i>Provide year-long sponsorship support to the Community Service Committee and their multiple events. Have your logo included on-site at events and in all communications related to the committee</i>	\$1500.00	\$2000.00
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## YOUNG PROFESSIONALS COMMITTEE

<b>SOLD OUT</b> <i>Thank you Jim Carpenter Company</i>	\$1500.00	\$2000.00
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# 2024 CORNERSTONE MARKETING MENU

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## FABA COUNCILS AND COMMITTEES

Listed below you will find the menu of FABA councils and committees. These groups serve FABA though out the year with multiple events, meetings, and communications. No matter the task, the goal remains the same, they support our members, FABA, the community and your local building industry.

WITH CORNERSTONE PACKAGE      SOLD SEPERATLY

## STUDENT CHAPTERS

1 Available	\$1500.00	\$2000.00
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*Provide year-long sponsorship support to our growing student chapters. Have your logo included on-site at the events and in all communications related to the committee*

## EDUCATION COMMITTEE

1 Available	\$1500.00	\$2000.00
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*Provide year-long sponsorship support to the Education Committee. The Committee offers classes based around builder/developer series, sales and marketing, and personal professional development series. Teaching opportunities available*

## LEGISLATIVE COMMITTEE

1 Available	\$2500.00	\$3000.00
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*Provide year-long sponsorship support to the Legislative Committee and their multiple events. Have your logo included in all monthly meetings and weekly communications related to the committee*

## MEMBERSHIP DRIVE KICK OFF PARTY

2 Available	\$250.00	\$300.00
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*The Spring and Fall is membership drive time for FABA. Sponsor the membership drive kick-off party hosting all of the membership drive participants*

# 2024 CORNERSTONE MARKETING MENU

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## COUNTY SPOTLIGHTS

Claim your month and county for our bi-monthly county spotlight. One sponsor per month and per county. Your Logo will be displayed throughout the event, time to speak will be included and a shoutout from the presenter as well. These are casual breakfast/lunch-style events aimed at engaging members in that county.

## COUNTY SPOTLIGHTS...7 AVAILABLE

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\$250.00      \$350.00

### MONTHS AVAILABLE

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*February*  
*March*  
*April*  
*June*  
*August*  
*October*  
*December*

### COUNTIES AVAILABLE

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*City of Fredericksburg -Thank you Legacy Engineering*  
*King George - Thank you Froehling and Robertson*  
*Culpepper -Thank you Froehling and Robertson*  
*Stafford - Thank you Contractor Websites Plus*  
*Spotsylvania - Thank you Luck stone*  
*Orange*  
*Caroline - Thank you Next Home*

# 2024 EVENT TICKETS



## EVENT TICKETS

Interested in being ahead of the game for next year even more? As a Cornerstone sponsor, you are able to purchase tickets in advance at a discounted rate for all FABA events. These ticket rates are available through December 31st, 2023. (These tickets are separate from the a la carte sponsorship dollars included in your Cornerstone level. Some events will sell out with this opportunity.)

### EARLY TICKET ACCESS

#### WITH CORNERSTONE PACKAGE

#### SOLD SEPERATLY

<ul style="list-style-type: none"><li>• <b>Gala: (tables seat 8)</b><ul style="list-style-type: none"><li>◦ 2- \$170</li><li>◦ 4- \$340</li><li>◦ 6- \$510</li><li>◦ 8- \$680</li></ul></li><li>• <b>Spring Golf – Foursome</b><ul style="list-style-type: none"><li>◦ 15 foursomes available</li></ul></li><li>• <b>Spring Clay – Foursomes</b><ul style="list-style-type: none"><li>◦ 10 foursomes available</li></ul></li><li>• <b>Summer Fest - Tickets only</b><ul style="list-style-type: none"><li>◦ 2- \$170</li><li>◦ 4- \$340</li><li>◦ 8- \$680</li></ul></li><li>• <b>Fall Golf - Foursome</b><ul style="list-style-type: none"><li>◦ 18 foursomes available</li></ul></li><li>• <b>Fall Clay - Foursomes</b><ul style="list-style-type: none"><li>◦ 10 Foursomes available</li></ul></li><li>• <b>Annual Meeting - 50 tickets</b><ul style="list-style-type: none"><li>◦ 2 - \$50</li><li>◦ 4- \$100</li><li>◦ 6- \$150</li></ul></li></ul>	<p>\$85.00</p> <p>\$600.00</p> <p>\$500.00</p> <p>\$85.00</p> <p>\$550.00</p> <p>\$500.00</p> <p>\$25.00</p>	<p>\$100.00</p> <p>\$650.00</p> <p>\$540.00</p> <p>\$100.00</p> <p>\$600.00</p> <p>\$545.00</p> <p>\$35.00</p>
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