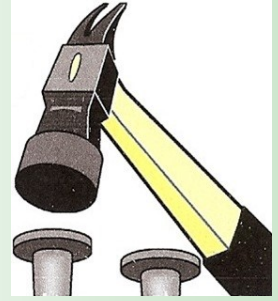


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Volume 11, Issue 8

A publication of the Fredericksburg Area Builders Association AUGUST 2016



FABA Crabfeast & Barbecue
pictures, click a crab image



What's on the inside?



August 18th



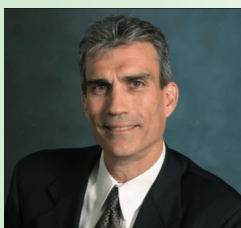
Disc Golf-9/14



Parade of Homes
Celebration
9/30/16



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Speaker
Charlie Scott
8/31/16

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Networking 8/18, find >>>.



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Executive Viewpoint...

Maria Moore, Executive Vice President

Customer Satisfaction 101 Speaker: Charlie Scott

August 31, 2016 9am-10:30am

Germanna Community College, Sealy Auditorium

ATTENTION: FABAVA Members

FABA and Atlantic Builders have come together to bring you "Customer Satisfaction 101" with speaker Charlie Scott, a frequent industry speaker at the International Builders Show (IBS). Over the years Charlie Scott has been an inspiring and motivational speaker. You do not want to miss Charlie as you would have to travel to IBS and pay to see him!

FABA has arranged for this event for the first 90 people that register. If you wish to bring more than one person from your team, please contact Maria Moore to see if we can accommodate. We expect a full house so if you register and can't attend, please contact FABAVA immediately, as others may be waiting for a seat. We will provide refreshments for all attendees.

To learn more about Charlie Scott, and see examples of his articles, please click on this link:

FABAVA.com

If you have any questions, please feel free to call Maria Moore at 540-898-2730. We hope that your schedule will allow you to attend and motivate your morning!

[Click here to REGISTER](#)

Looking forward to seeing you there,
Maria Moore

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REGISTER TODAY: fabava.com

FABA Family: Join Eddie, Rusty, Doug, and Sean for an afternoon of Disc Golf!



Course Sponsored by Tricord Homes

\$50 Hole Sponsorships Available

September 14th, 3:00pm
Cannon Ridge Disc Golf Course
6310 Cannon Ridge - Fredericksburg, VA 22407



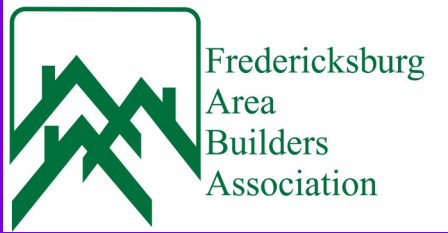
Don't know how to play?
No worries, each 2-person team will have a pro and a 1/2 hour demo before play.

Refreshments available:
Sandwiches, chips, cookies,
and non-alcoholic beverages.

AFTER PARTY: Cancun Margarita Bar & Grill: 625 Spotsylvania Towne Centre Fredericksburg, VA

Register: Contact the FABA office: 540-898-2730 or admin@fabava.com or go online to fabava.com

Thank You



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Judging Date: 9/27

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Parade of Homes Celebration: 9/30 (Details soon)

Show Dates: October 1, 2 & 8, 9

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Welcome to the Executive Administrator Corner
....Debbie Acors

FABA Crabfeast & Barbecue

Over 260 people attendance!

FABA's Crabfeast & Barbecue was an astounding success! Rain, a broken down crab truck, nor foamy beer could stop FABA's Crabfeast & Barbecue from being a fun-filled evening of mingling and great eats. Mad Crab's melt in your mouth crabs, Caroline Street Catering's sweet, sultry barbecue along with upbeat music by DJ Dicky Estes at the scenic Rod & Gun Club gave way to the perfect setting for FABA's annual event. But it was the members that made the event one to remember: sponsoring the event, donating giveaways, pitching in when needed, tent decorating, judging, singing happy birthday to board member Bruce Reese, who was unable to attend.

Games played. Networking happened. New friends established.

The laughs, the jokes, and the coconut outfits created wonderful memories.

Thank you, FABA Family!

Special thanks goes to Cornerstone Sponsors: America's Home Place, Integrity Home Mortgage, Builders FirstSource, Dominion Power, Mid South Building Supply, Rappahannock Electric, Union Bank, Ferguson, NSWC Federal Credit Union, Title Professionals, ABC Supply, C&F Mortgage, Embrace Home Loans, 84 Lumber, Apex Truss, Bowling Franklin, Coleman Homes, Dewberry, Hirschler Fleisher, Jim Carpenter Company, Kitchen Krafters, Legacy Engineering, NASH Stafford/Newland Communities, NTS VA Fawn Lake, Thrasher Group, and Virginia Partners

FABA appreciates Bin There Dump That for providing the dumpster, Brandonbilt Foundations for cornhole boards, and Republic Services for disposable boxes.

Giveaways donated: Bud Light Cornhole Boards-Darryl Myers at Abilities Unlimited, Marc Simes at NASH/Newland Communities-2 backpacks, "Date Night" Basket-Barbara Parks at Movement Mortgage, and filled Supply Bucket by Jill Sandoval at Ferguson Enterprises.

Thank you Crabfeast Committee for each and every one of your ideas and hard work. Chairperson: Pam Hicks. Committee Members: Barbara Parks, Robin Huddle, Frank Sigmon, Sara Cushing, Amanda McConchie, Tammy Reid, Sean Halsey, and Eddie Payne.

The tent decorating was PRICESLESS! Click for gallery >>> [Crabfeast pictures](#)

Congratulations to Builders FirstSource and Schiller Enterprises!
2016 FABA Tent Decorating Winner—Builder's FirstSource-Tiki Hut theme

The People's Choice Award—Schiller Enterprises - The Duck Commander theme

Debbie

**Look
for
me!**



When you find the green question marked hard hat, not the one on this page or on the cover, call Debbie at 540.898.2730 with the page number to be put into a drawing. Winner will be picked at the next Hard Hat Networking.

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FABA Parade of Homes Celebration

Friday, September 30th
6:00pm to 9:00pm
At Stevensons Ridge
6901 Meeting Street, Spotsylvania, VA



Join us in recognizing Parade of Homes award winning entries!

6:00 Reception/Networking
7:00 Awards Presentation
8:00 Celebration/Networking

Admission \$44.00-includes heavy appetizers and open bar

Got Swag!

FABA needs marketing materials to hand out at the office and put in new membership cooler bags. We'll also use them in the board room and at events.

Let us help you market!

Bring anything by the FABAVA office with company logo and/or name on it and we'll put it to work for you.

Any questions, please contact us: 540-898-2730 or admin@fabava.com
FABA Office: 3006 Lafayette Boulevard, VA

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*Just a friendly
reminder...*

August Thursday, 18th

- . 9:00am Legislative Meeting
- . 5:00pm Hard Hat Networking

September Thursday, 14th

- . 9:00am Associates Meeting
- . 10:00am Membership Meeting
- . 3:00pm Executive Board Meeting
 - . 3:00pm Disc Golf

Tuesday, 27th

- . Parade of Homes Judging

Friday, 30th

- . 6:00pm Parade of Homes Celebration

For more Calendar of Events, details, and
to register, visit FABA's website at
FABAVA.com



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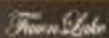
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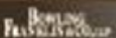
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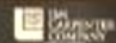
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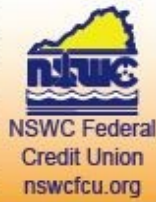
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About the association

The Fredericksburg Area Builders Association, chartered in 1968 and incorporated in 1980, represents thousands of people whose livelihoods are directly tied to the building and building-related industries. FABAs, a tax-exempt trade association, is affiliated with the National Association of Home Builders (NAHB) and the Home Builders Association of Virginia (HBAV). With its main purpose to create and maintain a favorable climate for the growth and development of the building industry, the Fredericksburg Area Builders Association seeks to develop and maintain high professional business standards with the ultimate goal of providing home ownership to all individuals and families in our area. Centrally located between Washington, D.C., the nation's capital, and Richmond, Virginia, the state capital, FABAs serves the historic Fredericksburg, VA area including the surrounding counties of Spotsylvania, Stafford, King George, Caroline, and Orange.