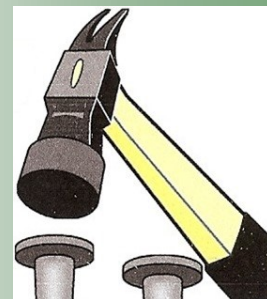


Need more info? Click link to the FABA website: [FABAVA.COM](http://FABAVA.COM)

# Builders FRAMEWORK



Caroline County ♦ City of Fredericksburg ♦ King George County ♦ Orange County ♦ Stafford County ♦ Spotsylvania County

Volume 11, Issue 5

A publication of the Fredericksburg Area Builders Association

MAY 2016

Thanks to FABA members hard work,  
**THE MEMBERSHIP DRIVE WAS A SUCCESS!**  
Welcome New Members!  
**THANK YOU!!!**

## FAMILY FUN DAY

6/25/16

## DETAILS INSIDE & MORE

Success!



May 21st

National Association of Home Builders

Webinar  
Wednesdays  
May 11, 2:00

October



**POH EARLY BIRD  
REGISTRATION-  
HAPPENING NOW!**

May 26, 5:00



FIND ME:  
Win a chance at a  
free night at the  
Best Western  
Hard Hat  
Networking 5/26



Committee Meetings at FABA:  
Associates-May 11, 9:00  
Membership-May 11, 10:00  
Executive Board-May 11, 3:00  
Legislative-May 19, 9:00



**Golf Tournament**  
May 20  
Hole Sponsorship  
Available!

Need more info? Click link to the FABBA website: [FABAVA.COM](http://FABAVA.COM)

## PRESIDENT'S PEN...

Sean Halsey, Halsey Homes



*I want to WELCOME our thirty seven new and renewed members in the month of April! I believe I spoke to every new member welcoming you to the Fredericksburg Area Builders Association. If I missed you, please forgive me and give me a call on my cell as I truly do want you to be welcomed and excited.*

*I also want to thank all the members who recruited at least one member this past month. I challenge all of you, including our brand new members, to bring in one new member in May.*

*We have a new Membership Committee that is working on some great programs to help recruit, retain, and recognize each and every member. They have made great strides and members have already received the terrific benefits our association has to offer.*

*I was fortunate to spend the day up in DC this week attending a New Local Presidents Training Session at the National Association of Home Builders offices. This is OUR Building and I encourage each and every one of you to make an appointment to go up there and visit. The association is lucky to have such a facility so close by for us to take advantage. From marketing materials to educational opportunities, from contract documents to legislative actions, all of these are available just to our north.*

*Feel free to contact me at 540-623-4687 or by email to [Sean@homesbyhalsey.com](mailto:Sean@homesbyhalsey.com) should you have any questions comments or concerns regarding your association.*

*Sean*

*National Association of Home Builders: Anna Satterfield 202-266-8007*

FREE to FABBA Members!

**WEBINAR WEDNESDAY, 2:00-3:00, FABBA Conference Room**

**May 11th-"How to Identify and Qualify Your Best Customers"**

RSVP: 540-898-2730 or [admin@fabava.com](mailto:admin@fabava.com)

**Join us for this educational webinar!**

Need more info? Click link to the FABA website: [FABAVA.COM](http://FABAVA.COM)



# PARADE OF HOMES

Early bird Happening Now

For more information & to register >>

[Parade of Homes Registration](#)  
[Parade of Homes Website](#)

Each home registered by May 21,  
receives 1 permit  
processed by FABA,  
up to a \$300, excluding county fees.

OPEN TO >>>  
MEMBERS AND  
NON-MEMBERS

Parade Days:  
October 1, 2 & 8, 9

Parade of Homes  
Celebration  
September 30th

ENTER:  
Spec Homes  
Custom Homes  
Tiny Homes  
Design Showrooms

Furnished &  
Unfurnished

To place an ad in  
Parade of Homes  
Magazine, go to >>>  
[POH ads](#)



Need more info? Click link to the FABBA website: [FABAVA.COM](http://FABAVA.COM)



## Golf Tournament!

**A few \$100 hole sponsors available!**  
Contact the office today! 540-898-2730,  
[admin@fabava.com](mailto:admin@fabava.com), or enter info online

>>> [fabava.com](http://fabava.com)

### Have Swag?

The golf committee is collecting marketing swag to put into the golf bags to be handed out at the golf tournament. This is a great way to get your name and company's name in front of 150 people! Drop items off by May 13th!

## THE FABBA CUP HAS A WAIT LIST!

**Foursome and hole sponsorship payments are DUE!**



To sign up for Family Fun Day, go to  
>>> [Signup Genius](#)

 **Fredericksburg Area Builders Association**  
"Building A Better Community"

# **FAMILY FUN DAY**

## **6/25/16**

**Save the Date—June 25th**

**GAMES!**  
Canoeing & Kayaking!

**FOOD & FUN!**

**Saturday, June 25, 2016**  
**12:00pm-4:00pm**  
**Old Mill Park**  
**along the Rappahannock**

Registration & Details at [www.fabava.com](http://www.fabava.com)

  
**Sponsorships available for:**  
**Food & Games at the picnic.**  
**Call FABBA office, 540-898-2730**  
**for more details!**

Need more info? Click link to the FABA website: [FABAVA.COM](http://FABAVA.COM)



## *Welcome to the Executive Administrator Corner* *....Debbie Acors*

Ever wonder about member discounts? Whether you can get them or not?

The company is the member. The company is entitled to the discounts. If an employee of a member company would like to take advantage of the discounts, they can do so by becoming an affiliate member, \$100.00 per year.

To review the discounts, go to >>> [NAHB Discounts](#)



## Look for me !

When you find the green question marked hard hat, call Debbie at 540.898.2730 before the 26th with the page number to be put into a drawing for a chance to win a one night stay at the Best Western or two tickets at Riverside Dinner Theater.

Winner will be picked at the Hard Hat Networking May 26th.

**You must be present to win.**

# Hard Hat Networking:

May 26, 5:00pm-8:00pm  
Park Lane Tavern

Builders, Associates, & Guest mingle with other people in the industry over a cocktail or water and hang out a while.



Need more info? Click link to the FABA website: [FABAVA.COM](http://FABAVA.COM)



Happy Spring (I think it is)....

FABA recently met with Stafford County officials to discuss a few items.

One of which is Master Plan submissions. We reviewed all processes regarding Master Plans and came to this conclusion:

When submitting a Master Plan application, all “options” that involve square footage outside the “basic” house (such as bump outs, porches, decks, stoops, etc.) need to be accounted for **in addition** to the “basic” house square footage.

**All** available square foot (whether finished or unfinished) needs to be added and submitted as the MAXIMUM square foot available for that particular Master Plan.

Of course, builder “options” predominantly reflect items that the customer may or may not pick from a house plan provided (finished space versus unfinished space; shower versus tub, etc.), these items should still be listed on the Option Sheets submitted with the Master Plan application, however the overall square footage will not change whether these options are included or not. I am creating an Option Sheet template if you would like a copy please email me.

*Tina*

Tina Perryman, Permit Expeditor

Thank you!  
For contributing this month to the  
Newsletter/Hard Hat Networking prizes.





Need more info? Click link to the FABA website: [FABAVA.COM](http://FABAVA.COM)



## **FAB FOUNDATION:**

Fredericksburg Area Builders Association's FAB Foundation, the foundation that provides house repairs



With the generosity of our FABA members, others in the community, and the volunteers hard work, Community Give 2016 was a SUCCESS! We are still entering gifts - total raised for the FAB Foundation coming soon...  
THANK YOU so much for all your generosity!

The crew behind the success!

Frank Sigmon with Builders Firstsource Blairsville, Stephanie Wusik-Mcvade with Republic Home Builders, Jeremiah Horstick with CORELOT, Robin Huddle with Virginia Partners Bank, Brandy Metcalf with The Childress Agency, Inc., @Dan Sandoval with Republic Home Builders and Maria Moore and Debbie England Acors with Fredericksburg Area Builders Association (FABA)

## **FABA SALES AND MARKETING COUNCIL**

**Information Coming Soon!**

Need more info? Click link to the FABFA website: [FABAVA.COM](http://FABAVA.COM)



# Community Give was a Success!

Thank you to FAB Foundation investors!

Sean Halsey  
Gary Parker  
Bruce Reese  
Scott Hine  
Maria Moore  
Conrad Labossiere  
Debbie Acors  
Mary Sigmon  
Melanie Clegg  
Frank Sigmon  
Guy Miller-Richards  
Philip King  
John McManus  
Philip king  
Philip and Liz King  
Glen Raymond  
Kevin Drew  
Jon Hurst  
Steve Everett  
Phill Solow  
Timothy Thompson  
Dan Sandoval  
M & C Landscaping  
Brandon Serbay  
Matt Revell  
Brandy Metcalf  
Dominion Home Builders  
Timothy Diehr  
Les Madison

Craig Fraser  
KARI BLOSSER  
Sara Cushing  
James D  
Laurie Livingston  
Heather Yarnall  
Daniel Sandoval  
Revere Gas Inc.  
Jeremiah Horstick  
David Guy  
Aron G  
Allen Harrison  
Stephanie McVade  
David Phelps  
Peter McGuire  
Rick Berry  
Allen West  
Kevin Fastabend  
Rick Robinson  
Ray Young, Spotsy United 13U Baseball  
Jill Sandoval  
Robin Huddle  
Amanda McConchie  
Roger Henry  
Dick Coleman  
Robin Huddle  
Doug Hale  
Karl Mosier  
Ryan Paterson



Need more info? Click link to the FABA website: [FABAVA.COM](http://FABAVA.COM)



Partner with the best.

**REICO IS A PROUD PARTNER OF FABA AND ITS MEMBERS.**

We provide design expertise, convenient showrooms, an easy selection process, one-stop shopping for cabinets, appliances and countertops and everything you need to perfectly complete your kitchen or bathroom.

Since 1952, our goal has been to have every customer recommend us.

**Reico**  
KITCHEN & BATH

[www.reico.com](http://www.reico.com)

2362 Plank Road  
Fredericksburg, VA 22401  
540.371.8005



**Merillat.**

We are America's Cabinetmaker.™

Need more info? Click link to the FABBA website: [FABBA.COM](http://FABBA.COM)



## WELCOME NEW MEMBERS!

For more information about our new members,  
click on their name.

[Welford Engineering](#)

[BB&T](#)

[Dominion Raceway](#)

[All Top Notch Tree Service, LLC](#)

[Caroline's Realty, LLC](#)

[Jay Carpenter, LLC](#)

[Fine Renovations](#)

[Atlantic Green Plumbing & Electrical Company](#)

[Fletcher Construction](#)

[Floors By Design, LLC](#)

[Miles & Company](#)

[Inside Out Construction, Inc](#)

[Schiller Enterprise, Inc.](#)

[M&C Landscaping](#)

[Total Comfort](#)

[Alcova Mortgage](#)

[Everett Enterprises aka DreamMaker Bath and Kitchen](#)

[Priority Financial, LLC](#)

[Woodview Properties, LLC](#)

[Fall Line Soils & Septic](#)

[Pest Solutions](#)

[J&H Aitchenson](#)

[Accurate concrete Foundations](#)

### Marketing Items needed:

On an ongoing basis, the FABBA office will be accepting members' marketing items to display in the FABBA lobby and to place in the new member welcome bags. Please bring up to 100 items, along with business cards.

**Thank you!**

Need more info? Click link to the FABA website: [FABAVA.COM](http://FABAVA.COM)



## April RENEWALS!

For more information about our new members,  
click on their name.

[84 Lumber](#)

[Westbrooke Homes](#)

[Charleston Company Home Builders](#)

[Spangler & Erkert & Associates](#)

[Safford Chrysler Jeep & Dodge](#)

[Stafford Printing](#)

[America's Home Place](#)

[Southern Spotsylvania Plumbing](#)

[Brandonbilt Foundation, Inc.](#)

[Sears Commercial](#)

[Hirschler Fleischer](#)

[Plumb Magic](#)

[Mr. Fix-It](#)

[NVS Kitchen & Bath](#)

## New OSHA rule starting June 23 2016.

Click below for details:

<https://www.nahb.org/en/research/safety/silica-in-construction-toolkit.aspx>



Need more info? Click link to the FABAVA website: [FABAVA.COM](http://FABAVA.COM)

## UPCOMING NICHOLLS AUCTION MARKETING GROUP REAL ESTATE AUCTIONS

- Fri. May 6 15367 Round Hill Rd., King George, VA – 3 BR Home on 47 Acres
- Fri. May 6 7470 Atlee Rd., Mechanicsville, VA – 3 BR Brick Home on 2.3 acres in Hanover County
- Fri. May 13 1 Cherry Laurel Drive, Fredericksburg, VA – 3 BR Stafford County V A Home less than 1 mile from VRE

For complete information visit [www.nichollsauction.com](http://www.nichollsauction.com)  
Nicholls Auction Marketing Group

Paid Advertising



### Relay for Life-May 21st

Fredericksburg Fair Grounds, 12pm-12am

Come for an hour or spend the day and walk with the FABAVA Family. If you would like to be on the FABAVA Relay for Life Team and/or would like to contribute, contact the FABAVA Office, or donate here, "FABAVA-Cruzin' for a Cure." <http://relay.acsevents.org/site/PageServer?pagename=relay>

540-898-2730 or [admin@fabava.com](mailto:admin@fabava.com)

## >>>Advertising in FRAMEWORK<<<

### FRAMEWORK newsletter ad rates:

Full page - \$150

1/2 page - \$100

1/4 page - \$75

Business Card - \$50

Please call 540.898.2730 or email [admin@fabava.com](mailto:admin@fabava.com) for more information.

Need more info? Click link to the FABBA website: [FABAVA.COM](http://FABAVA.COM)

# >>>LOOKING AHEAD<<<

## May

### Wednesday, May 11

- 9:00 Associates Meeting
- 10:00 Membership Meeting
- 2:00 Wednesday Webinar
- 3:00 Executive Board Meeting

### Wednesday, May 19th

- 9:00 Legislative Meeting

### Friday, May 20th

- 2016 FABBA Golf Tournament, Meadows Farm Golf course

### Saturday, May 21st

- Relay for Life

### Thursday, May 26th

- Hard Hat After Hours Networking

## June

### Wednesday, June 8

- 9:00 Associates Meeting
- 10:00 Membership Meeting
- 3:00 Board of Directors Meeting

### Thursday, June 9th

- 11:30 New Member Luncheon

### Thursday, June 16th

- 9:00 Legislative Meeting
- 5:00 Hard Hat After Hours Networking

### Thursday, June 25th

- 8:00 Family Fun Day for Canoeing
- 12:00 Family Fun Day for picnic

Need more info? Click link to the FABA website: [FABAVA.COM](http://FABAVA.COM)

# Thank you to our Sponsors!

2016

## Cornerstone Foundation



**Integrity Home**  
MORTGAGE CORPORATION



**UNION**



**Dominion**

**MIDSOUTH**  
Building Experts, Inc.

**Builders**  
FirstSource

**Rappahannock**  
Electric Cooperative  
A Southern Energy Corporation

**FERGUSON**

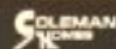


**THE TITLE**  
PROFESSIONALS  
LLC

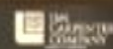
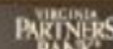
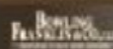
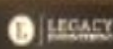
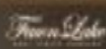
**CF** Mortgage  
Corporation  
Founded on Trust

**ABC**  
Supply Co. Inc.

**embrace**  
concrete



**LUMBER**



**Dewberry**

**HIRSCHLER**  
**FLEISCHER**  
ATTORNEYS AT LAW

**KITCHEN**  
**KNAPEERS**

**THRASHER**

**Newland**  
COMMUNITIES



## Fredericksburg Area Builders Association



Need more info? Click link to the FABA website: [FABAVA.COM](http://FABAVA.COM)

# CORNERSTONE SPONSORS -PARTNERS

Website: [http://ihmcloans.com/integrity\\_mlo/scott-hine/](http://ihmcloans.com/integrity_mlo/scott-hine/)



The hardest part of the process should be picking out the paint colors.

At Integrity Home Mortgage we have a team of construction loan experts who will guide you through the process and provide you with a hassle free experience while you build your dream home.

**100% Financing\* is available to qualified borrowers;  
call today for details.**



**Scott Hine**  
Branch Manager /  
Mortgage Loan Originator  
NMLS ID# 475661

540.412.5612 x 6002  
540.429.2474 C  
540.412.6077 F  
4520 Plank Road, Ste 104  
Fredericksburg, VA 22407  
[Shine@ihmcloans.com](mailto:Shine@ihmcloans.com)



\*Program guidelines and restrictions apply to all programs and not all consumers will qualify for 100% financing. For informational purposes only. All borrowers are subject to underwriting and qualification guidelines. Integrity Home Mortgage Corporation is licensed by Virginia State Corporation Commission License #MC-3599, West Virginia Division of Financial Institutions #MLB-30120, Maryland Mortgage Lender License # 20125, NMLS ID #206516 ([www.nmlsconsumeraccess.org](http://www.nmlsconsumeraccess.org)) Corporate office 122 Pilot Circle, Winchester, VA 877-450-0222.



**Integrity Home**  
MORTGAGE CORPORATION

Need more info? Click link to the FABAs website: [FABAVA.COM](http://FABAVA.COM)

# CORNERSTONE SPONSORS -PARTNERS

Website: <http://www.amerashomeplace.com/custom-home-builders-in/fredericksburg>

## Custom Homes Built On Your Land



Build The Home  
You'll Never  
Want To Leave



**Fredericksburg Building Center**

4401 Plank Rd, Fredericksburg, VA

115, Exit 1501 Wood on Plank Road, on right next to Wawa

**(540) 785-5841**

[AmericasHomePlace.com](http://AmericasHomePlace.com)





Need more info? Click link to the FABA website: [FABAVA.COM](http://FABAVA.COM)

# CORNERSTONE SPONSORS

## -PLATINUM



# Builders FirstSource

Website: <http://www.buildersfirstsource.com>



# Dominion®

It all starts here.®

Website: <http://www.dom.com/dominion-virginia-power>



Need more info? Click link to the FABA website: [FABAVA.COM](http://FABAVA.COM)

# CORNERSTONE SPONSORS -PLATINUM



Website: <http://unionbankandtrust.com>



## Rappahannock Electric Cooperative

A Touchstone Energy® Cooperative



Website: <http://www.myrec.coop>

Need more info? Click link to the FABA website: [FABAVA.COM](http://FABAVA.COM)

# CORNERSTONE SPONSORS

## -PLATINUM

**MID SOUTH**<sup>®</sup>  
Building Supply, Inc.  
100% EMPLOYEE OWNED - 100% CUSTOMER COMMITTED

**"50 Shades of Gray"**  
(Well At Least 8)  
Gray Is The New White

All are welcomed to come & check out our Fredericksburg Showroom with the **HOTTTEST** new tones homeowners are wanting!

**WHY CHOOSE KRAFTMAID**  
KraftMaid Cabinetry: There's a Solution for Every Style.  
KraftMaid has more than 40 years of experience building quality, customized cabinetry. There are beautiful options for just about everyone. We invite you to enjoy the journey of creating an attractive living space you are proud to call your own.  
Mid South Building Supply is a premier supplier of KraftMaid Cabinetry.



**KraftMaid**<sup>®</sup>  
Cabinetry

Mid South Building Supply  
11001 Houser Drive, Suite 1  
Fredericksburg, VA 22408

Eddie Payne - Sales Representative  
Cell: 540-379-0119  
Email: [epayne@msbs.net](mailto:epayne@msbs.net)

Website: <http://msbs.net>

Need more info? Click link to the FABA website: [FABAVA.COM](http://FABAVA.COM)

# CORNERSTONE SPONSORS

## -Gold Level

Website: <http://www.nswcfcu.org>

ATTENTION: MEMBERS OF FREDERICKSBURG AREA BUILDERS ASSOCIATION  
**YOU ARE ELIGIBLE!**

- No Minimum Balance Requirements
- No Monthly Service Fees
- Free Online Banking
- Free Bill Pay
- Free Mobile Banking
- Free Remote Deposit Capture



VISIT [NSWCFCU.ORG](http://NSWCFCU.ORG) FOR DETAILS

Members of the Fredericksburg Area Builders Association are eligible to join and enjoy the benefits of Credit Union membership! For more information or to find out how your company can establish a partnership with the Credit Union, contact Stephanie Lyles at 540-361-2212 or [Stephanie.Lyles@nswcfcu.org](mailto:Stephanie.Lyles@nswcfcu.org).  
Federally insured by NCUA.



2015 CHAMBER GOODWILL AWARD WINNER



WE CLOSE THE DEAL.

*Providing outstanding service and expertise in real estate settlements to our community for 15 years with a team of trusted, knowledgeable professionals.*

Fredericksburg  
1010 Charles Street  
P)540-310-4804

Spotsylvania  
10708 Ballantraye Dr.,  
Suite 204  
P)540-891-4055

Stafford  
11 Hope Road, Suite  
215  
P)540-288-0205

[WWW.THETITLEPROFESSIONALS.COM](http://WWW.THETITLEPROFESSIONALS.COM)

Website: <http://thetitleprofessionals.com>

STYLE THAT  
WORKS  
FERGUSON

Fredericksburg 10702 Spotsylvania Ave (540) 898-5511

Shop online at [FERGUSON.COM](http://FERGUSON.COM)

©2015 Ferguson Enterprises, Inc. 12/15 82438

Website: <http://www.ferguson.com>



Need more info? Click link to the FABA website: [FABAVA.COM](http://FABAVA.COM)

# CORNERSTONE SPONSORS

## -Silver and Friend Level



"We work hard to make your job easier"  
234 Industrial Court  
Fredericksburg, VA. 22408  
(540) 710-0800 FAX: (540) 710-0844  
Toll free: (888) 658-7663  
Website: <http://www.abcsupply.com>



2050 Gordon W Shelton Boulevard  
Fredericksburg, Virginia 22401  
Office - (540) 548-8855  
Cell- (540) 840-7812  
Website: <http://www.cfmortgagecorp.com/Locations-Fredericksburg.aspx>



2020 Lafayette Boulevard, Suite D  
Fredericksburg, VA 22401  
(540) 842-1484  
FAX (401) 608-3224  
Website: [www.embracehomeloans.com/john-reid](http://www.embracehomeloans.com/john-reid)



### LUMBER

64 Simpson Road  
Fredericksburg, VA 22406  
(540) 371-1444  
FAX: (540) 372-3480  
Website: <http://www.84lumber.com/HomeOwners.aspx>



POB 247  
1688 Chestnut Hill Road  
Warsaw, VA 22572  
(804) 313-2295  
FAX: (804) 313-2276



1207 Charles Street  
Fredericksburg, VA 22401  
(540) 373-8973  
FAX: (540) 371-5391  
Website: <http://bfccpa.com>

Need more info? Click link to the FABA website: [FABAVA.COM](http://FABAVA.COM)

# CORNERSTONE SPONSORS

## -Silver and Friend Level



5 Victoria Court  
Fredericksburg, VA 22407  
(540) 898-3030  
FAX: (540) 898-7001  
Website: [coleman-homes.com](http://coleman-homes.com)



13575 Heathcote Boulevard, Suite 130  
Gainesville, VA 20155  
(703) 468-2211  
FAX: (703) 468-2212  
Website: <http://www.dewberry.com>



725 Jackson Street, Suite 200  
Fredericksburg, VA 22401  
(540) 604-2103  
FAX: (540) 604-2101  
Website: <http://hf-law.com>



1 Joseph Mills Drive  
Fredericksburg, VA 22408  
(540) 899-0031  
FAX: (540) 373-1503  
Website: <http://www.jimcarpenter.com>



4134 Lafayette Boulevard  
Fredericksburg, VA 22408  
(540) 891-7678  
FAX: (540) 898-4692  
Website: [www.kitchenkraftersinc.com](http://www.kitchenkraftersinc.com)



809 William Street, Suite C  
Fredericksburg, VA 22401  
(540) 373-8350  
Website: [www.legacy-eng.com](http://www.legacy-eng.com)

Need more info? Click link to the FABA website: [FABAVA.COM](http://FABAVA.COM)

# CORNERSTONE SPONSORS

## -Silver and Friend Level



25 Apricot Street  
Stafford, VA 22554  
(813) 620-3555  
FAX: (813) 630-9878

Website: [www.newlandcommunities.com](http://www.newlandcommunities.com)



11901 Longstreet Drive  
Spotsylvania, VA 22551  
(540) 972-6010  
FAX: (540) 972-2525

Website: <http://fawnlakevirginia.com>



236 Cambridge Street  
Fredericksburg, VA 22406  
(540) 372-3499  
FAX: (540) 372-6746

Website: [www.thrashereng.com](http://www.thrashereng.com)



VIRGINIA  
PARTNERS BANK®

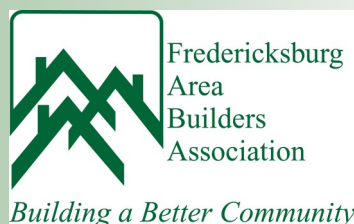
Bank Local,  
Bank Better™

Robin Huddle,  
410 William Street  
Fredericksburg, VA 22401  
(540) 899-2477

Website: <http://vapartnersbank.com>



Need more info? Click link to the FABA website: [FABAVA.COM](http://FABAVA.COM)



3006 Lafayette Blvd.  
Fredericksburg, VA 22408  
(540) 898-2730  
[www.fabava.com](http://www.fabava.com)

## FABA STAFF

**Maria Moore**  
Executive Vice President  
[mmoore@fabava.com](mailto:mmoore@fabava.com)

**Debbie Acors**  
Executive Administrator  
[admin@fabava.com](mailto:admin@fabava.com)

**Tina Perryman**  
Permit Expediter  
[permitting@fabava.com](mailto:permitting@fabava.com)

## OFFICERS AND DIRECTORS

**President**  
**Sean Halsey**  
Halsey Homes

**1st Vice President**  
**Open**

**2nd Vice President**  
**Gene Brown**  
Atlantic Builders, Ltd.

**Immediate Past President**  
**Dan Sandoval**  
Republic Home Builders

**Treasurer**  
**John Reid**  
Embrace Homes Mortgage

**Secretary**  
**Scott Hine**  
Integrity Home Mortgage

**Associate Vice President**  
**Eddie Payne**  
Mid South Building Supply

**Legal Counsel**  
**Charlie Payne**  
Hirschler Fleisher

**Executive Vice President**  
**Maria Moore**  
FABA

### BUILDER DIRECTORS

**John Gasque**  
NASH Stafford, LLC c/o Newland  
Real Estate Group

**Tim Hall**  
Tricord Homes

**Dave Phelps**  
ICF Homes of Virginia

**Rob Shircliff**  
Travilian Homes

**Brandon Serbay**  
Built Right Homes

### ASSOCIATE DIRECTOR

**Conrad LaBossiere**  
Builders FirstSource

### ASSOCIATE DIRECTOR & LEGISLATIVE

**Bruce Reese**  
Legacy Engineering

### Fredericksburg Area Builders Association *About the association*

The Fredericksburg Area Builders Association, chartered in 1968 and incorporated in 1980, represents thousands of people whose livelihoods are directly tied to the building and building-related industries. FABA, a tax-exempt trade association, is affiliated with the National Association of Home Builders (NAHB) and the Home Builders Association of Virginia (HBAV). With its main purpose to create and maintain a favorable climate for the growth and development of the building industry, the Fredericksburg Area Builders Association seeks to develop and maintain high professional business standards with the ultimate goal of providing home ownership to all individuals and families in our area. Centrally located between Washington, D.C., the nation's capital, and Richmond, Virginia, the state capital, FABA serves the historic Fredericksburg, VA area including the surrounding counties of Spotsylvania, Stafford, King George, Caroline, and Orange.