We are back at Meadows Farms Golf Course (4300 Flat Run Locust Grove, VA 22508) and check-in is 8 am. Entries are \$460/foursome and include Breakfast, Lunch, Beverage Tickets, and 1 Mulligan per team. Additional Mulligans can be purchased 2 for \$20.

Annual Golf Tournament on May 19. We only have a few foursomes remaining and you don't

want to miss this fun event!

A big THANK YOU to our event sponsors: Assurance Financial Group, LLC, First Heritage

C & F Mortgage Corporation, Embrace Home Loans, Rappahannock Electric Cooperative, Embrey Mill by Newland Communities, BMC (Building Materials & Construction Services), Built Right Homes, LLC, Apex Truss, and Thrasher Group

We look forward to seeing everyone out on the links! Click here to register your Foursome NOW! > Golf Tournament

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President's Pen

Dave Phelps, Fredericksburg Area Builders Association 2017 President ICF Homes of Virginia, LLC 540-809-8009

Wow!!! What an exciting start to our membership drive this month. We have **nearly 50** new members who have joined the Fredericksburg Area Builders Association. I am working through the list of new members to personally call and welcome you all to FABA. Please feel free to call me if you have any questions about how best to make your membership with FABA fun and effective. I want to thank the teams that have spent so much of their time recruiting new members. I would like to personally challenge every member to recruit one new member. Our effectiveness as an association stems from our membership. This has such a big impact on how we are viewed in our community and how effective we are at developing an environment conducive to our industry.

I missed the April Hard Hat, spring break with the kids, but heard Cowboy Jacks was another fun event with lots of new faces! I did make it to the March Hard Hat event at Splitsville. I do not have an exact number, but I think we were close to 90 in attendance, that is awesome. We are moving in the right direction, raising awareness of what we are doing as an association and "Making Fredericksburg Great Again!" Sorry, I had to do that!!

This is going to be an exciting election year with state and local government positions to be filled. The legislative committee started meeting with some of the individuals running for office to get a better understanding of their platform and allow us to offer suggestion on what helps the building industry. We have more meetings to go but will keep our message consistent throughout. We are working through some ideas with a few of the other local associations on how best to conduct a town hall type meeting with those running for office. More to come on that opportunity.

Thank you for your support of FABA and look forward to an exciting 2017. Dave

2017 Parade of Homes

September 30-October 1 & October 7-October 8 It's time to submit your 2017 Parade of Homes entries! For more information, visit the Fredericksburg Area Builders Association Parade of Homes website: <u>Fredparade.com</u>

Entry Fee \$1500 Three or more entries receive \$200 discount per additional home

For more information and questions, please call the FABA office at 540-898-2730 or visit FredParade.com or FABAVA.com 2017 Parade of Homes Guidelines

2017 Parade of Homes Application

Legislative Committee Meeting 8:30 am in FABA Boardroom

May 2017 FABA Events May 12 Orange Co. Quarterly Meeting 9 am Parade of Homes Taskforce Meeting 9 am in FABA Boardroom **May 17**

New Member Reception 3:30-5:00 pm at Chatterbox **May 18** (Upstairs at Splitsville) 51 Towne Centre Blvd, Fredericksburg VA 22407 Hard Hat Networking 5:00-7:00 pm at Splitsville 51 Towne Centre Blvd, Fredericksburg VA 22407

3006 Lafayette Blvd, Fredericksburg VA 22408

3006 Lafayette Blvd, Fredericksburg VA 22408

May 18

May 18 FABA Golf Tournament 8:00am check-in at **May 19** Meadows Farms Golf Course 4300 Flat Run, Locust Grove VA 22508 Memorial Day / FABA Office Closed

To learn more about these members, go to: fabava.com and click "Find A Member". Aflac Kitchen Krafters All About the Garage **KT** Enterprises Bagby and Foroughi Lansing Building Products

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> NAHB Rebates : SAVE MONEY AT: http://www.nahb.org/en/members/member-discounts.aspx

completed. Yes, I mentioned this at the beginning of the new year, but some habits are hard to change. Because of the volume that has been generated by each, and every one of you; at this time, I will not be able to accept permit packages that are outside of FABA's service area to ensure that everyone receives the customer service level they deserve. As a reminder, our service area includes: Stafford, Spotsylvania, Orange, Caroline, King George, and the City of Fredericksburg. Thank you again for your support, Tina Perryman FABA Permitting Division

Stafford County's newly published construction standards can be found on the county's website.

Please use the link below to download the latest version. https://va-staffordcounty4.civicplus.com/DocumentCenter/View/10608

Time is moving right along, hope everyone is doing well. Just wanted to remind you that I will begin billing at submission now instead of after the permit is

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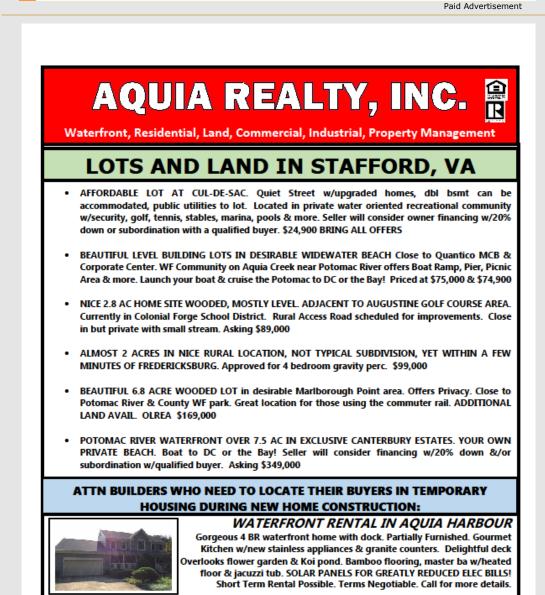
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our area. Centrally located between Washington, D.C., the nation's capital, and Richmond, Virginia, the state capital, FABA serves the historic Fredericksburg, Virginia area including the surrounding counties of Spotsylvania, Stafford, King George, Caroline, and Orange. 2017 OFFICERS AND DIRECTORS

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The Fredericksburg Area Builders Association, chartered

in 1968 and incorporated in 1980, represents thousands of people

whose livelihoods are directly tied to the building and building-related industries. FABA, a tax-exempt trade association, is affiliated with the National Association of Home Builders (NAHB) and the Home Builders Association of Virginia (HBAV). With its

main purpose to create and maintain a favorable climate for the growth and development of the building industry, the Fredericksburg Area Builders Association seeks to develop and

maintain high professional business standards with the ultimate goal of providing home ownership to all individuals and families in

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YouTube Video, Click link below https://www.youtube.com/playlist? list=PL I3IPKIZAv8VQD4EqKUv nfdFT9pbH3U Got Swag? FABA needs marketing materials to hand out at the office, put in new membership bags, have in the board room, and distribute at events. Bring us anything you have with your company logo and/or name on it and we'll put it to work for you.

Questions? Contact us at 540-898-2730 or admin@fabava.com FABA Office: 3006 Lafayette Boulevard, Fredericksburg, VA22408

NAHB (National Association of Home Builders) For information and reasons why to join NAHB: