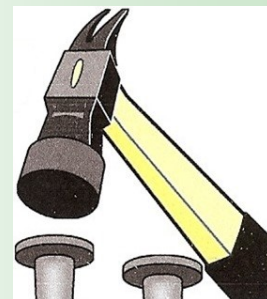


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Builders FRAMEWORK



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Volume 11, Issue 11

A publication of the Fredericksburg Area Builders Association

November 2016

2017 Cornerstone Sponsorship is Open!

Thank you to our Sponsors!

REVERSE RAFFLE
Feb 17, 2017
Tickets on sale!

SILENT AUCTION
DONATIONS
NEEDED

for Food Bank!
Details inside.



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your spot!
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Call today to claim
your spot!

**Annual Meeting, vote for
2017 FABA Board**
Park Lane Tavern, Nov 10, 5:00pm

EVENT PICS INSIDE!!!

December 1, 2016
New Member Orientation 4:00pm
Holiday Party 5:00pm
Fredericksburg Country Club

FIND ME HAT!

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WIN PRIZES AT THE HARD
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LANE TAVERN, NOV 10.
Call office with page #.





Fredericksburg
Area
Builders
Association
Building a Better Community

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2017
**PRESIDENTS
GALA**
January 13, 2016
6:00pm-11:00pm
The Inn at Old Silk Mill

Need more info? Click link to the FABA website: FABAVA.COM

PRESIDENT'S PEN...

Sean Halsey, Halsey Homes



Thank you to this years' Cornerstone Sponsors for investing in the Fredericksburg Area Builders Association. Because of you, FABA was able to host numerous events which provided members the opportunity to attend seminars, networking events, and most importantly, gave the Legislative Committee the resources to stay connected with local, state, and national levels and to advocate for positive legislative and regulatory initiatives to ensure a favorable business climate for the building industry.

THANKYOU 2016 Cornerstone Sponsors!

2017 Cornerstone Sponsorship is now OPEN! The brochure on the following page provides an itemized account of the return for your money. Even sweeter, the Cornerstone Sponsorship is an investment that will keep giving for years to come. Cornerstone Members are promoted at every event, on the website and all FABA social media. Wherever FABA goes, Cornerstone members go!

Please be aware of the first-come, first-serve basis, since Sponsorship is limited.

Our October Membership Drive was a huge success! Because of our members' dedication, 22 new members joined and more plan to join within the next few months. Thank you for all your support.

Sean, FABA President

Need more info? Click link to the FABA website: FABAVA.COM

Fredericksburg Area Builders Association 2017 Cornerstone Sponsorship

Recognition at every event!

FABA Members:

Fredericksburg Area Builders Association is proud to invite your company to partner in the future growth and prosperity of our community by joining FABA's 2017 Cornerstone Sponsorship Program. Because of this program, FABA's ability to advocate for positive legislation in the construction industry has multiplied. With the ongoing legislative and regulatory initiatives plaguing our industry, the necessity for FABA to protect member's interest is imperative.

FABA is a sound investment! The association's outstanding track record in working with city council, boards of supervisors, planning commissions and local municipal departments, assures your dollars will work hard for this industry that is so vital to our economy.

While Building a Better Community is FABA's targeted goal, networking is a significant part of the association's foundation. The program lends assistance with funding the numerous events that are organized to aid members and their employees with networking avenues to increase their sales and business opportunities.

Designed for FABA members, the Cornerstone Sponsorship Program eases the mundane task of figuring out when to sponsor. With five levels to choose from, one is sure to meet your company needs. Call the FABA office today, 540-898-2730, to lock in your commitment, and then, sit back and enjoy the returns in your investment which will benefit your company and the community.

Thank you for your support!



Need more info? Click link to the FABAs website: FABAVA.COM

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BROCHURE PRINT VERSION >>>

2017 FABAs Cornerstone Brochure

	Partner \$8000 (max 2)	Platinum \$6000 (max 6)	Gold \$4000 (max 6)	Silver \$2000 (max 10)	Friend \$500 (unlimited)
PRESIDENT'S GALA	Table of 8	Table of 8	4 tickets	2 tickets	2 tickets
	Overnight Accommodation	Overnight Accommodation			
	Centerpiece Sponsor				
	Mic Time				
DISC GOLF	Top Billing: Flyer, website, site promo				
	Hole Sponsorship	Hole Sponsorship			
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	One Foursome	One Foursome			
	Mic Time at Lunch	Beverage Cart Signage	Hole Sponsor	Hole Sponsor	
	Present Awards				
FAMILY FUN DAY	Top Billing: Flyer, website, site promo				
	Mic Time				
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CRABFEAST	Top Billing: Flyer, website, site promo				
	One Tent (8 tickets)	One Tent (6 tickets)	4 Tickets	2 Tickets	1 Tickets
	Reserved Parking	Reserved Parking			
PARADE OF HOMES	Top Billing: Flyer, website, site promo Parade of Homes Website	Parade of Homes Website			
PARADE OF HOMES CELEBRATION	8 Tickets	6 Tickets	4 Tickets	2 Tickets	1 Ticket
	Mic Time and Assist with Awards				
ASSOCIATE APPRECIATION	Top Billing: Flyer, website, site promo				
(ie. Tailgate)	Mic Time				
	8 Tickets	6 Tickets	4 Tickets	2 Tickets	1 Ticket
Legislative Meeting	Top Billing, Mic Time				
	10 Tickets	8 Tickets	4 Tickets	2 Tickets	1 Ticket
General Member Meetings	4 Tickets	2 Tickets	1 Ticket	1 Ticket	
Membership (1 Year)	Included	Included	Included		
Enhanced Listing	Level 4	Level 3	Level 2		
Newsletter Ad	Full Page Monthly	1/2 Page Monthly	1/4 page Monthly	Business card Monthly	Business card Monthly

Need more info? Click link to the [FABA website: FABAVA.COM](http://FABAVA.COM)

PRESIDENT'S GALA

FABA President's Gala January 13, 2017 at The Inn at Old Silk Mill



Awards to be Presented at President's GALA 2017

Who will you Nominate?

Do you know someone that you feel should be considered for one of the prestigious awards presented at the 2017 President's Gala?

If so, we encourage you to submit their name for consideration.

Builder of the Year and Associate of the Year Award nominations are to be submitted via a letter outlining why you feel this individual should receive the honor.

**Nomination forms should be submitted no later than
November 31 to:**

Maria Moore, Executive Vice President
3006 Lafayette Blvd., Fredericksburg VA 22408

BUILDER OF THE YEAR

The Builder of the Year Award is presented to a FABA builder member who has made significant contributions within the building industry and to the Association.

The award is granted for recent contributions such as outstanding performance in innovative marketing, design, new product creation, green building, unique development, as well as contributions to FABA.

ASSOCIATE OF THE YEAR

The Associate of the Year Award is presented to a FABA non-builder member who has made a valuable contribution to the local, state, and/or national association within the prior calendar year.

The award is granted for outstanding service and/or volunteer work to the association as well as the community.

Builder of the Year
Form

Associate of the Year
Form

Need more info? Click link to the FABBA website: FABBA.COM



Welcome to the Executive Administrator Corner *....Debbie Acors*

Builders, have you heard? **Attention: SALES & MARKETING!!!**

As a FABBA Member, BDX offers a FREE listing on FABBA's website, under FIND A NEW HOME! Even if you're not building at the moment, it doesn't matter. Advertise "build on your lot."

For more information, please contact Will Nash, 703-244-1177 or wnash@theBDX.com.

This is an incredible FABBA builder benefit. Please update and/or upload your information by November 30th to be ready for the launch of FABBA's new website., launching December 1st. Will Nash will help with every step. It only takes minutes to complete.

Big news! FABBA has a new staff member! Debi Lee Frederick is accepted the position as accountant.

Have a safe and happy holiday season!
Debbie

Need more info? Click link to the FABA website: FABAVA.COM



**WELCOME NEW MEMBERS and
Thank you Renewals!**

To learn more about these members,
go to fabava.com and click
“Find A Member”.

ACES Industry Group

All American Paving & Sealing, Inc.

Annandale Millwork and Allied Systems

Assurance Financial

Bagby, Foroughi and Goodpasture

Childress Homes

Creative Building Products

Dave's Trim and Tile

EA Holston, Inc.

First Heritage Mortgage

Franklin Electric Co

Kage Sitework

New Home Media

SmartCom Home Tech.

The Roof Center

Tiny House Building Co.

Virginia Secure

WW Webb & Associates

Abilities Unlimited

BB&T Mortgage

Clarus

Cobb Custom Builders, Inc.

Dee Bee Home Improvements

DeJarnette & Beale, Inc.

Drafting Surveying Supply

Eastern Virginia Land Company

Fredericksburg Country Club

Geo-Technology Associates

Halsey Home Corporation

Homestead Building Systems

Lennar

Mid South Building Supply

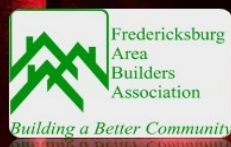
Ray Siding

Thrasher Group

United Bank

Virginia Community Ban

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2017
*PRESIDENTS
GALA*
January 13, 2016
6:00pm-11:00pm
The Inn at Old Silk Mill

Event
Registration
coming
soon!

Parade of Homes Builders

Attention Sales & Marketing

In the next week, FABA will be mailing gift cards for the raffle drawings. Please drop all public raffle tickets off from the Parade of Homes weekend or email them to the FABA office. Thank you.

NAHB Rebates : SAVE MONEY AT:

<http://www.nahb.org/en/members/member-discounts.aspx>

Got Swag!


FABA needs marketing materials to hand out at the office and put in new membership cooler bags. We'll also use them in the board room and at events.

Let us help you market!

Bring anything by the FABA office with company logo and/or name on it and we'll put it to work for you.

Any questions, please contact us: 540-898-2730 or admin@fabava.com

FABA Office: 3006 Lafayette Boulevard, VA

A close-up, slightly blurred image of the American flag, showing the stars and stripes in a wavy pattern. The colors are vibrant red, white, and blue.

Rep. Rob Wittman Congressman Wittman is a Fredericksburg Area Builders Association endorsed candidate running for reelection to the U.S. Congress this November. He has attended numerous FABA events and his office has assisted FABA members with issues related to housing industry. Rob understands the value of Home Building to the local economy and has worked to protect our struggling industry.

Rob is a friend to our industry and we believe is the best candidate to represent our members from the 1st congressional district of Virginia

Need more info? Click link to the FABA website: FABAVA.COM

ANNUAL MEETING

(Hard Hat Networking) Park Lane Tavern, 5:00pm-7:00pm

November 10, 2016

Vote on 2017 FABA Board

SILENT AUCTION ITEMS NEEDED!

CANSTRUCTION, hosted by the Regional Food Bank, is the 2nd weekend in January. This year, FABA will be raising money to donate to a local special needs school for their CANSTRUCTION build. Please contact the FABA office at 540-898-2730 or admin@fabava.com to donate to the silent auction being held at FABA's Christmas Party December 1, 2016, 5:00pm-7:00pm at the Fredericksburg Country Club.

REVERSE RAFFLE-TICKETS ON SALE! Only 200

February 17, 7:00pm-9:00pm

Fredericksburg Country club

Contact a FABA Board Members or FABA staff.

FABA Application:

<http://www.fabava.com/wp-content/uploads/2016/10/MEMBERSHIP-APPLICATION-10-2016.pdf>

The FABA staff is here to help, please call 540-898-2730 .

Need more info? Click link to the FABA website: FABAVA.COM



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2016 TAILGATE & CHILI COOK OFF

Associates Appreciation Day

Pictures

[TAILGATE 2016](#)



Chili Cook-off winners!
1st place: Dan Sandoval
2nd place: Gene Brown
3rd Place: Tim Thompson



WALK-A-MILE with Empower House
Raising awareness against domestic violence
Team FABA raised over \$2,000

Pictures

[TEAM FABA](#)



Need more info? Click link to the FABA website: FABAVA.COM



Fredericksburg
Area
Builders
Association
Building a Better Community

November

11-9-16, 9:00am Associates Committee Meeting at FABA Conference Room

11-10-16, 4:00pm Executive Board Meeting at Park Lane Tavern

11-10-16, 5:00pm ANNUAL MEETING-VOTING FOR 2017 BOARD at Park Lane Tavern

11-11-16 VETERAN'S DAY-Office Closed

11-16-16, 10:00am Membership Committee Meeting at FABA Conference Room

11-24/11-25 Thanksgiving Holiday-FABA Office Closed

December

12-1-16, 4:00pm New Member Orientation at Fredericksburg Country Club

12-1-16, 5:00pm FABA Holiday Party at Fredericksburg Country Club

12-3-16, 1:00pm Spotsylvania Christmas Parade

12-3-16, 5:00pm Fredericksburg Christmas Parade

12-14-16, 10:00am Membership Committee Meeting

12-14-16, 3:00pm Full Board Meeting

12-14-16, 4:30pm Associates /Committee Cocktail

12-23-16, 12:00pm through January 3rd-Holiday Break-FABA Office Closed

January

1-13-16, 6:00pm-11:00am, Presidents Gala, Old Silk Mill

February

2-17-16, 7:00pm-9:00pm, Reverse Raffle, Fredericksburg Country Club

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Thank you to our Sponsors!

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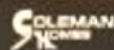
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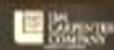
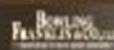
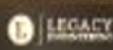
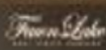
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Need more info? Click link to the FABBA website: FABBA.COM

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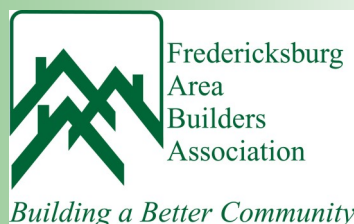
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Fredericksburg Area Builders Association
About the association

The Fredericksburg Area Builders Association, chartered in 1968 and incorporated in 1980, represents thousands of people whose livelihoods are directly tied to the building and building-related industries. FABA, a tax-exempt trade association, is affiliated with the National Association of Home Builders (NAHB) and the Home Builders Association of Virginia (HBAV). With its main purpose to create and maintain a favorable climate for the growth and development of the building industry, the Fredericksburg Area Builders Association seeks to develop and maintain high professional business standards with the ultimate goal of providing home ownership to all individuals and families in our area. Centrally located between Washington, D.C., the nation's capital, and Richmond, Virginia, the state capital, FABA serves the historic Fredericksburg, VA area including the surrounding counties of Spotsylvania, Stafford, King George, Caroline, and Orange.