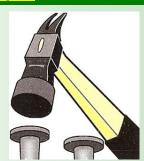
Builders FRAMEWORK



Caroline County & City of Fredericksburg & King George County & Orange County & Stafford County & Spotsylvania County

Volume 11, Issue 10

A publication of the Fredericksburg Area Builders Association

October 2016

FABA OCTOBER MEMBERSHIP DRIVE

1 New Member, that's all I need, just 1!

Lots of event pictures inside! Have you caught your 1 new member?

www.fabava.com, 540-898-2730, admin@fabava.com



2016 Tailgate 10-16-16. <<To: Register, click football







Builders



s and to Register October 16, 2016, 12:00pm at Dominion Raceway vw.fabava.com 6501 Dominion Raceway Avenue, Spotsylvania County 40-898-2730 Off Interstate 95, Exit 118 540-898-2730 admin@fabava.com







FIND ME HAT! FIND HAT FOR A CHANCE TO WIN PRIZES AT THE HARD HAT NETWORKING-MARGRITA BAR & GRILL, OCT 13. DETAILS INSIDE.

FABA Application:

http://www.fabava.com/wp-content/uploads/2016/10/MEMBERSHIP-APPLICATION-10-2016.pdf

The FABA staff is here to help, please call 540-898-2730.

FABA OCTOBER MEMBERSHIP DRIVE





Executive Viewpoint...

Maria Moore, Executive Vice President

Awards to be Presented at President's GALA 2017

SAVETHE DATE:

FABA President's Gala January 13, 2017 at The Inn at Old Silk Mill, Fredericksburg, VA.





Who will you Nominate?

Do you know someone that you feel should be considered for one of the prestigious awards presented at the 2017 President's Gala? If so, we encourage you to submit their name for consideration. Builder of the Year and Associate of the Year Award nominations are to be submitted via a letter outlining why you feel this individual should receive the honor. Forms on next page.

Nomination forms should be submitted no later than November 31 to:

Maria Moore, Executive Vice President 3006 Lafayette Blvd., Fredericksburg VA 22408

mmoore@fabava.com

ASSOCIATE OF THE YEAR

The Associate of the Year Award is presented to a FABA non-builder member who has made a valuable contribution to the local, state, and/or national association within the prior calendar year. The award is granted for outstanding service and/or volunteer work to the association as well as the community.

Associate of the Year Form

Builder of the Year Form

BUILDER OF THE YEAR

The Builder of the Year Award is presented to a FABA builder member who has made significant contributions within the building industry and to the Association.

The award is granted for recent contributions such as outstanding performance in innovative marketing, design, new product creation, green building, unique development, as well as contributions to FABA.

COMING IN OCTOBER!!!



Walk A Mile in Her Shoes October 23rd

To register to walk with TEAM FABA, click the shoe >>>



Eastern Virginia Land BUILDERS LAND LIQUIDATION For details, call 540-538-7929

BUILDERS LAND LIQUIDATION!

MUST SELL !!!

10 ACRES & POND Plus 7 Ac. & 9 Ac.



3 PARCELS - DIVIDE INTO 6

Great Spotsylvania Parcels EZ Access to 195 & New VRE

-	.01		0
		-	-

Builders Single Lot Price Buy All 3 DIVIDE INTO 6 !!

7 Acres Wooded Subdivide Into 2 lots

\$54,990

MAKE

AN

9 Acres Pond View Subdivide into 3 Lots

\$69,990

10 ACRES & POND!

-

OFFER !!

Stocked with bass, bream, catfish & kol.

\$89,990

DIVIDE INTO 6 !!

RECENTLY RECORDED - ALL LOTS PERK FOR 4 BR CONVENTIONAL

BUILDERS - GET ON OUR LAND NOTIFICATION LIST! We Buy, Develop & Sell in Spotsy, Stafford, KG , & Pr. Win. Counties

(540) 538-7929

paul evaland@vahoo.com



Welcome to the Executive Administrator CornerDebbie Acors

The fame, the glory, the fun! Parade of Homes Celebration was like no other. Personality, Conrad Labossiere spearheaded the social event with jokes and mischief as everyone patiently waited to see what model he held in his hands. Catcalls and cheers went out to the award recipient, even a Conga line marched onto stage to accept their award.

Acres of countryside, and antique structures added to the festivities at Stevenson Ridge, but the guests, their burst of laughter, and friendly encouragement and congratulations created an extraordinary ambiance that will live in minds for days and years to come.

As the saying goes, pictures are worth a thousand words. Yet, I have to say, nothing compares to being at the celebration. It is a must do affair. Even if you didn't participate in the Parade of Homes, this is a networking event that will keep on giving. To view the images, go to

https://www.facebook.com/FABA.VIRGINIA/photos/?tab=album&album_id=1259253647428596





For donating to FABA Newsletter and Hard Hat Networking giveaway

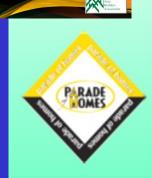


SPACES DESIGN STUDIO, LLC.



Tiny House Building Company, LLC The Alpine









Ryan Homes The Mendelssohn at Governors Ro









Mendleson Development Company 2016 Pinnacle Builder Award!







SINGLE FAMILY \$275,000-\$325,000 Spear Builders of Virginia, Inc. The Griffin at Ladysmith Village





Thompson Building Corporation The Halifax at Maury Heights





SINGLE FAMILY \$340,000-\$375,000





Ryan Homes The Corsica at Chancellorsville Crossing









Lennar The McClellan at Embrey Mill

SINGLE FAMILY \$480,000-\$540,000











SINGLE FAMILY \$575,000-\$610,000

Bryton Homes The Greenbrier at Bell Valley





J. Hall Homes, Inc. The Edinburgh at River Glen







SINGLE FAMILY \$625,000-\$700,000





Mendleson Development Company, LLC The Winnifred at Fawn Lake



SINGLE FAMILY







Spotsylvania County would like you to know:

There is a phone located in the inner lobby at the Spotsylvania County Community Development Office. This phone is for the convenience of customers that may have a scheduled meeting or have a specific question for an associate in the Building, Planning or Zoning department. By choosing to use the lobby phone, the customer could potentially avoid waiting in line for an associate to be called to the counter for them.

From my point of view, looks like everyone is still going strong and I hope the trend continues.

As always, it is a great pleasure to work with each and every one of you.

Thank you for your support!!!!

Tina Perryman



RESIDENTIAL WARRANTY COMPANY, LLC

35 Years and Over 3 Million Homes

WE HAVE NEW HOME WARRANTIES NAILED!

RICH McPHEE | 1-800-247-1812 ext. 2149

sales@rwcwarranty.com www.rwcwarranty.com/VAFramework



photos/?

Thank you, **Tricord Homes!**

DISC GOLF



For Disc Golf Pictures, go to >>> https:// www.facebook.com/149294828424489/

tab=album&album_id=1239894162697878

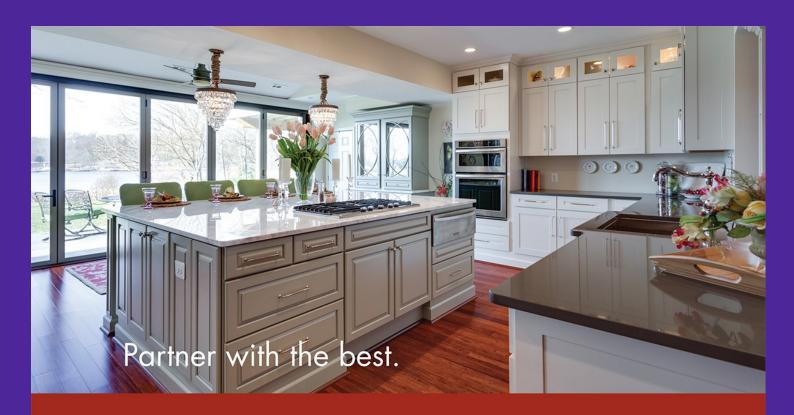


>>>Advertising in FRAMEWORK <<< FRAMEWORK newsletter ad rates :

Full page - \$150

1/2 page - \$100 1/4 page - \$75

Business Card - \$50



REICO IS A PROUD PARTNER OF FABA AND ITS MEMBERS.

We provide design expertise, convenient showrooms, an easy selection process, one-stop shopping for cabinets, appliances and countertops and everything you need to perfectly complete your kitchen or bathroom.

Since 1952, our goal has been to have every customer recommend us.



www.reico.com 2362 Plank Road redericksburg, VA 22401 540.371.8005





WELCOME NEW MEMBERS!

To learn more about these members, go to <u>fabava.com</u> and click "Find A Member".

Dannex Construction

RENEWALS!



Guardian Pest Service
Jack's Sheet Metal
Garnett Heating & Air Conditioning
Teakwood Enterprises
Titan America
Toll Brothers
Foundation Homes, Inc.
Dress Homes
Thompson Building



SAVE MONEY AT:

http://www.nahb.org/en/members/member-discounts.aspx





FABA OCTOBER'S CALENDAR



Building a Better Community

FABA calendar details can be found at www.fabava.com

October 12:

v All meetings are held in FABA Conference Room.

9:00am Associate Committee Meeting

10:00am Membership Committee Meeting

3:00pm Board Meeting

October 16:

2016 Tailgate, 12:00pm: Eat chili and watch NFL Football (Washington vs Philadelphia) on Jumbotron from the infield at Dominion Raceway

Register at https://www.eventbrite.com/e/faba-2016-tailgate-tickets-27638695081

October 20:

9:00am Legislative Meeting, FABA Conference Room

October 23:

Walk A Mile-Register to sign-up with TEAM FABA.

10:00am for FABA TEAM PEP RALLY

12:30pm meet at Fredericksburg's VRE

Register at http://www.eventbrite.com/e/walk-a-mile-domestic-violence-faba-team-tickets-28336547376

Breakfast with Stafford County Inspectors Sponsored by Legacy Engineering

Pictures: https://www.facebook.com/149294828424489/photos/?

tab=album&album_id=1259485930738701



Speaker Charlie Scott on "Customer Satisfaction 101 Sponsored by Atlantic Builders

Pictures: https://www.facebook.com/149294828424489/photos/?
tab=album&album_id=1224624657558162





CORNERSTONE SPONSORS -PARTNERS

Website: http://ihmcloans.com/integrity_mlo/scott-hine/



The hardest part of the process should be picking out the paint colors.

At Integrity Home Mortgage we have a team of construction loan experts who will guide you through the process and provide you with a hassle free experience while you build your dream home.

100% Financing* is available to qualified borrowers; call today for details.



Scott Hine Branch Manager / Mortgage Loan Originator NMLS ID# 475661

540.412.5612 x 6002 540.429.2474 C 540.412.6077 F 4520 Planik Road, Ste 104 Fredericksburg, VA 22407 Shine@ihmcloans.com





*Program guidelines and restrictions apply to all programs and not all consumers will qualify for 100% financing. For informational purposes only. All borrowers are subject to underwriting and qualiforning guidelines. Integrity frome Montgage Conscration is Sceneral by Righty State Composition Commission Ucerses #MC-3599, West Virginia Division of Financial Institutions #MLB-30120.

Manyland Montgage Langles (Lengue & 2012) Multi SID \$25514 however purposes and Composite office 122 Black Circle. Workheader, VA 877-450-022.

CORNERSTONE SPONSORS -PARTNERS

Website:

http://www.americashomeplace.com/custom-home-builders-in/fredericksburg

Custom Homes Built On Your Land













Fredericksburg Building Center 4401 Plank Rd, Fredericksburg, VA

195 , Exit 1300 Wasi on Plant Road, on right next to Wawa

(540) 785-5841



CORNERSTONE SPONSORS -PLATINUM



Website: http://www.buildersfirstsource.com



Website: http://www.dom.com/dominion-virginia-power

CORNERSTONE SPONSORS -PLATINUM





Rappahannock **Electric Cooperative**

A Touchstone Energy® Cooperative K



Website: http://www.myrec.coop

CORNERSTONE SPONSORS -PLATINUM



Website: http://msbs.net

CORNERSTONE SPONSORS



NEW and USED
Auto Loans

1.99 APR. 24 APR.

2.24 APR*



NSWC Federal Credit Union nswcfcu.org *Rates may vary depending on individual credit history and underwriting terms. All Credit Union loan programs, rates, terms and conditions are subject to change at any time without notice. New autos are defined as purchases or rollovers for select model years with less than 20,000 miles. For a loan amount of \$17,459.19, estimated payment amount of \$500.01 at 1.99% APR for 36 months. Used autos are defined as purchases or rollovers for select model years with more than 20,000 miles. For a loan amount of \$10,435.70, estimated payment amount of \$298.56 at 2.24% APR for 36 months. Contact the Credit Union or visit www.nswcfcu.org for complete details. Federally insured by NCUA.







-GOLD

Website: http://www.nswcfcu.org



WE CLOSE THE DEAL.

Providing outstanding service and expertise in real estate settlements to our community for 15 years with a team of trusted, knowledgeable professionals.

Fredericksburg 1010 Charles Street P)540-310-4804 Spotsylvania 10708 Ballantraye Dr., Suite 204 P)540-891-4055 Stafford 11Hope Road, Suite 215 P)540-288-0205

WWW.THETITLEPROFESSIONALS.COM

Website: http://thetitleprofessionals.com

Website: http://www.ferguson.com

CORNERSTONE SPONSORS

-Silver and Friend Level



"We work hard to make your job easier"
234 Industrial Court
Fredericksburg, VA. 22408
(540) 710-0800 FAX: (540) 710-0844
Toll free: (888) 658-7663

Website: http://www.abcsupply.com



2050 Gordon W Shelton Boulevard Fredericksburg, Virginia 22401 Office - (540) 548-8855 Cell- (540) 840-7812

Website: http://www.cfmortgagecorp.com/ Locations-Fredericksburg.aspx



1671 Jefferson Davis Highway, Suite 205 Fredericksburg, VA 22401 (540) 842-1484 FAX (401) 608-3224

Website: www.embracehomeloans.com/john-reid



64 Simpson Road Fredericksburg, VA 22406 (540) 371-1444 FAX: (540) 372-3480

Website: http://www.84lumber.com/ HomeOwners.aspx



POB 247 1688 Chestnut Hill Road Warsaw, VA 22572 (804) 313-2295 FAX: (804) 313-2276

BOWLING Franklin&Co.,llp

Certified Public Accountants

1207 Charles Street Fredericksburg, VA 22401 (540) 373-8973 FAX: (540) 371-5391

Website: http://bfccpa.com

CORNERSTONE SPONSORS

-Silver and Friend



5 Victoria Court Fredericksburg, VA 22407 (540) 898-3030 FAX: (540) 898-7001

Website: coleman-homes.com



13575 Heathcote Boulevard, Suite 130 Gainesville, VA 20155 (703) 468-2211 FAX: (703) 468-2212

Website: http://www.dewberry.com



725 Jackson Street, Suite 200 Fredericksburg, VA 22401 (540) 604-2103 FAX: (540) 604-2101

Website: http://hf-law.com



1 Joseph Mills Drive Fredericksburg, VA 22408 (540) 899-0031 FAX: (540) 373-1503

Website: http://www.jimcarpenter.com



4134 Lafayette Boulevard Fredericksburg, VA 22408 (540) 891-7678 FAX: (540) 898-4692

Website: www.kitchenkraftersinc.com



809 William Street, Suite C Fredericksburg, VA 22401 (540) 373-8350

Website: www.legacy-eng.com

CORNERSTONE SPONSORS -Silver and Friend



25 Apricot Street Stafford, VA 22554 (813) 620-3555 FAX: (813) 630-9878

Website: <u>www.newlandcommunities.com</u>



11901 Longstreet Drive Spotsylvania, VA 22551 (540) 972-6010 FAX: (540) 972-2525

Website: http://fawnlakevirginia.com



236 Cambridge Street Fredericksburg, VA 22406 (540) 372-3499 FAX: (540) 372-6746

Website: www.thrashereng.com



Bank Local, Bank Better

Kevin Fastabend, 410 William Street Fredericksburg, VA 22401 (540) 322-5342

Website: http://vapartnersbank.com



3006 Lafayette Blvd. Fredericksburg, VA 22408 (540) 898-2730 www.fabaya.com

FABA STAFF

Maria Moore Executive Vice President mmoore@fabava.com

Debbie Acors Executive Administrator admin@fabava.com Tina Perryman Permit Expediter permitting@fabava.com

OFFICERS AND DIRECTORS

President
Sean Halsey
Halsey Homes

1st Vice President Open

2nd Vice President
Gene Brown
Atlantic Builders, Ltd.

Immediate Past President
Dan Sandoval
Republic Home Builders

Treasurer
John Reid
Embrace Homes Mortgage

Scott Hine
Integrity Home Mortgage

Associate Vice President
Eddie Payne
Mid South Building Supply

Legal Counsel Charlie Payne Hirschler Fleisher

Executive Vice President
Maria Moore
FABA

BUILDER DIRECTORS

John Gasque Toll Brothers

Tim Hall
Tricord Homes

Dave PhelpsICF Homes of Virginia

Brandon SerbayBuilt Right Homes

ASSOCIATE DIRECTORS

Conrad LaBossiere
Builders FirstSource

Bruce Reese Legacy Engineering Legislative

Sara Cushing
Legacy Engineering

LEGISLATIVE
Bruce Reese
Legacy Engineering

Fredericksburg Area Builders Association

About the association

The Fredericksburg Area Builders Association, chartered in 1968 and incorporated in 1980, represents thousands of people whose livelihoods are directly tied to the building and building-related industries. FABA, a tax-exempt trade association, is affiliated with the National Association of Home Builders (NAHB) and the Home Builders Association of Virginia (HBAV). With its main purpose to create and maintain a favorable climate for the growth and development of the building industry, the Fredericksburg Area Builders Association seeks to develop and maintain high professional business standards with the ultimate goal of providing home ownership to all individuals and families in our area. Centrally located between Washington, D.C., the nation's capital, and Richmond, Virginia, the state capital, FABA serves the historic Fredericksburg, VA area including the surrounding counties of Spotsylvania, Stafford, King George, Caroline, and Orange.