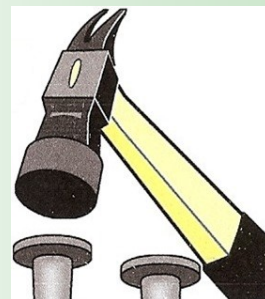


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Volume 11, Issue 9

A publication of the Fredericksburg Area Builders Association SEPTEMBER 2016

Look inside for information on what's happening in the industry, and past & upcoming events!



2016 Tailgate 10-16-16.

<<<To: Register, click football

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Builder vs. Builder



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Building a Better Community

Are you ready to see who is...
FREDERICKSBURG'S NEXT top model

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Parade of Homes

Friday, September 30th, 2016
6pm - 9pm

Stevenson Ridge
6901 Meeting Street, Spotsylvania, Virginia 22553

6:00 Cocktails and Heavy Hors d'oeuvre (provided)

7:00 Fredericksburg's Next Top Model Revealed

8:00 Champagne Toast

Attire (optional)

POH CELEBRATION

9-30-16

Register Today!

Click Top Model



OCT 23 Walk-A-Mile in Her Shoes (Fredericksburg, Va)



**Parade of Homes
Judging Day 9-27-16
Celebration 9-30-16
Homes open to public:
10/1, 10/2, & 10/8, 10/9
10:00am-4:00pm**

FIND ME:

For a chance to **WIN** 2 tickets to the Parade of Homes Celebration, find the Hard Hat and email Debbie at admin@fabava.com with the page number by September 21st. Thank you **Miles & Company** for donating to the Hard Hat Drawing!



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PRESIDENT'S PEN...

Sean Halsey, Halsey Homes



Our industry is continuing to rebound. The market is strong and everyone I speak with seems to be busy. After so many tough years it is a welcome relief for many. Now our largest challenge seems to be finding enough qualified persons in all trade facets.

Our staff is doing a great job as you have seen at all the recent successful events including the Crab Feast, Hard Hat Happy Hours and this past weeks Customer Service seminar. I also would like to recognize the great job of all committee members as well.

I want to thank Atlantic Builders for sponsoring the Customer Satisfaction 101 at Germanna Community College. Charlie Scott was a terrific speaker. Those that invested the time to come were all impressed.

Membership continues to grow. But I am asking for all of your help. I need each of you to commit to bringing one new member to us by the end of October. We are participating in the state and national membership drive in October. We came in second in the state and fourth nationally in the April/May drive. Let's knock it out of the park and take first in each race this time. Remember all of us can help. All we need you to do is bring in one new member.

Feel free to contact me at 540-623-4687 or by email to halseyhomes@gmail.com should you have any questions comments or concerns regarding your association.



FABA OCTOBER MEMBERSHIP DRIVE

PRIZES TO BE WON! DETAILS COMING SOON!



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Letter from HBAV Legislative liason, David Owen.

The Legislative Committe is looking for ideas, thoughts, or specific recommendations for legislation for the 2017 edition of the General Assembly. All recommendations will be most appreciated and fully considered by the HBAV Legislative Committee at their next scheduled meeting at 10:00 a.m. on Thursday, September 22, 2016 at the Marriott Richmond Short Pump in Glen Allen, VA, in conjunction with the Fall HBAV Board of Directors meeting.

Please send your legislative recommendations to HBAV Chief Executive Officer Mike Toalson at mltoalson@hbav.com prior to the 22nd as the committee will begin assembling their 2017 Legislative Agenda at that meeting.

Thanks in advance for sending your 2017 legislative recommendations as soon as possible

Best regards,
David Owen
David Owen, Chairman

**Nominating Committee for
2017 FABA Board of Directors:**

Sara Cushing
Dan Sandoval
Gene Brown

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[Register](#) > [Parade of Homes Celebration](#)

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Cocktail Attire (optional)

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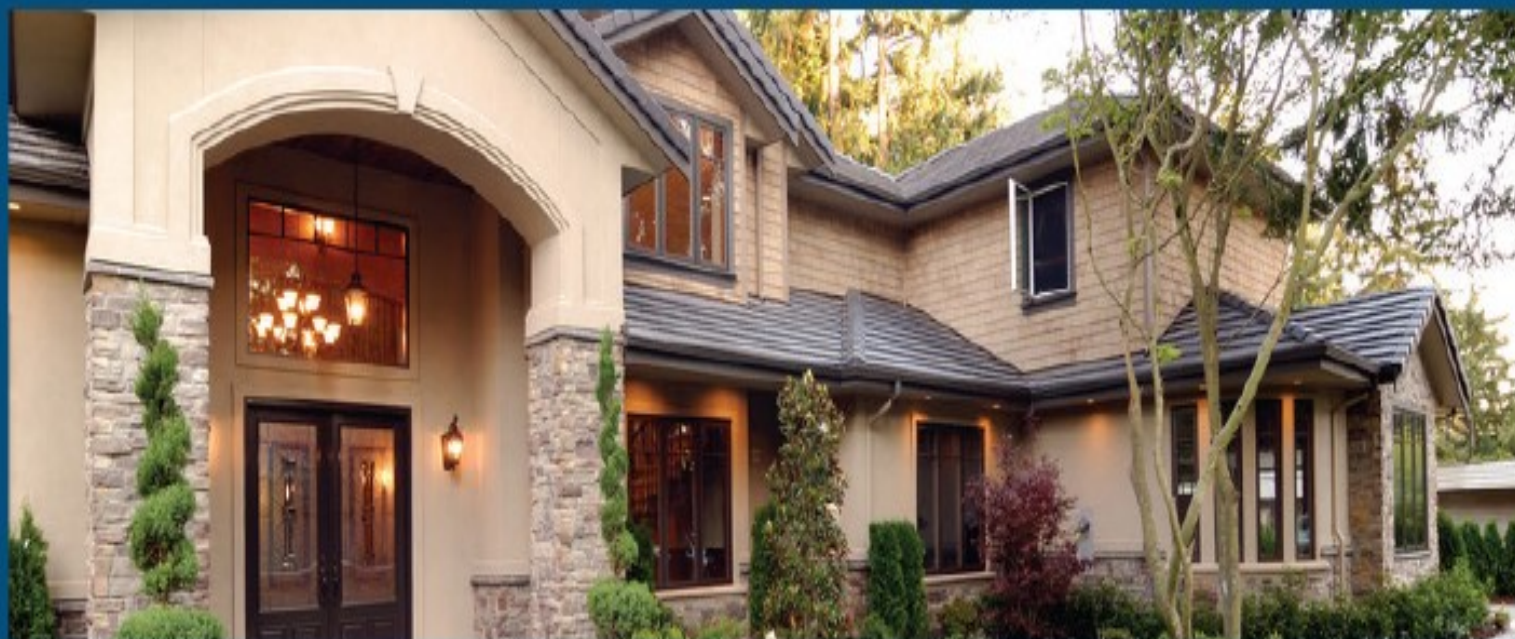
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PARADE OF HOMES

- **September 27th** Judging Day 8:30am to 4:00pm
- **September 30th** Parade of Homes Celebration at Stevenson Ridge, 6:00pm-9:00pm – To purchase tickets, go to: www.fabava.com
- **October 1, 2 & 8, 9** Open to public: 10:00am to 4:00pm
models are open to the public

Parade Craze App



Starting September 20, scan the QR Code with your cell camera to find FABA's Parade of Homes entries.

FREE
Map App



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Welcome to the Executive Administrator CornerDebbie Acors

National Association of Home Builders

Student Chapters



NEW: NAHB Student Chapter Alumni Membership!

Apply for the New NAHB Young Professional Award!

The first-ever NAHB Young Professional Award has been established and applications are now being accepted through Oct. 21. The new national award will recognize under-45 members who have dedicated their time, effort and careers to the home building industry. Nominees and winners will be honored during a special awards ceremony to be held at the 2017 NAHB International Builders' Show® in Orlando. [Apply today!](#)

2017 Residential Construction Management Competition (RCMC)

The highly anticipated 2017 RCMC Problem will be posted on Tuesday, Sept. 6 on [nahb.org/RCMC!](http://nahb.org/RCMC) The competition gives students the opportunity to apply skills learned in the classroom to a real construction company by completing a management project/proposal. Proposals are submitted to a group of construction company executives who act as judges. During the International Builders' Show, students defend their proposals to the judges in front of an audience.

Registration is open now and will close on Oct. 14.

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COMING IN OCTOBER!!!

To register, click the football >>>



FABA 2016 TAILGATE

Associates Appreciation Day

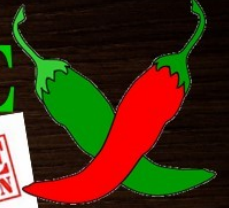
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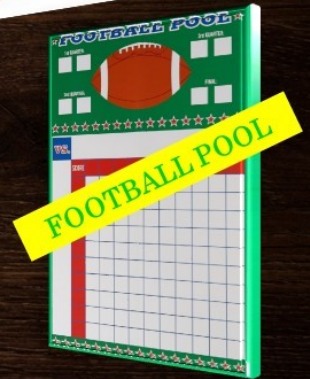
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Off Interstate 95, Exit 118



Builder vs. Builder



Fredericksburg
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Building a Better Community

Walk A Mile in Her Shoes October 23rd



To walk with FABA, contact
Frank Sigmon at
frank.sigmon@bldr.com



Need more info? Click link to the FABA website: FABAVA.COM



Wow, where did Summer go??
Well, it still feels like it....

Permitting updates:

Stafford County is now requiring installation instructions and specifications for Stone when being installed on a home.

Stafford reviewers are also requiring that the square footage for the basement match the square footage for the first floor; no matter what the house plans state.

Spotsylvania implemented the use of a Bond Agreement when posting Bonds. I have the document on file if you need a copy just email me. Note: The Bond Agreement MUST be dated for the same day you post your Bond.

Each and every one of us has a vast number of hands that, together, help build the final product, and grow our business. Please remember to acknowledge those hands and how much they mean to you. We are all here to leave this world a better place.

It is a great pleasure to work with each and every one of you.

Thank you,

Tina Perryman

Need more info? Click link to the FABA website: FABAVA.COM



Just a friendly
reminder...

Tuesday, 27th

- . Parade of Homes Judging, 8:30am-4:00pm

Friday, 30th

- . 6:00pm-9:00pm Parade of Homes Celebration

For more Calendar of Events, details, and to register, visit FABA's website at FABAVA.com



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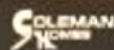
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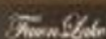
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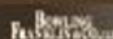
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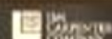
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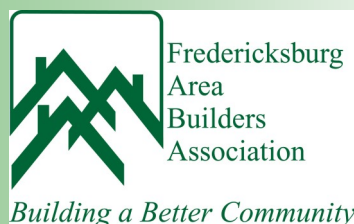
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Fredericksburg Area Builders Association
About the association

The Fredericksburg Area Builders Association, chartered in 1968 and incorporated in 1980, represents thousands of people whose livelihoods are directly tied to the building and building-related industries. FABAA, a tax-exempt trade association, is affiliated with the National Association of Home Builders (NAHB) and the Home Builders Association of Virginia (HBAV). With its main purpose to create and maintain a favorable climate for the growth and development of the building industry, the Fredericksburg Area Builders Association seeks to develop and maintain high professional business standards with the ultimate goal of providing home ownership to all individuals and families in our area. Centrally located between Washington, D.C., the nation's capital, and Richmond, Virginia, the state capital, FABAA serves the historic Fredericksburg, VA area including the surrounding counties of Spotsylvania, Stafford, King George, Caroline, and Orange.